

NAVIGATE YOUR WAY TO BECOMING A SERVICE PROVIDER FOR THE OMAHA DISTRICT, U.S. ARMY CORPS OF ENGINEERS

Q: Why start here?

A: Realizing that your time is valuable and that your marketing resources may be limited, we have designed this webpage to provide, at a glance, the basic information to assist you with locating and identifying business opportunities both within the Omaha District (U.S. Army Corps of Engineers) as well as the rest of the Federal marketplace. Using a “frequently asked questions” format, along with including imbedded links to other sources of information, provides easy access to the basic requirements and information needed to locate and identify business opportunities that may lead you to becoming a successful Omaha District Service Provider.

Q: Why is market research important?

A: The Omaha District is responsible for three major missions: military construction, civil works (water and natural resources projects), and environmental cleanup. As such, we have many different customers with many different requirements. As with any customer, it is best for you to learn what our needs are and how your capabilities match up to those needs before marketing directly to us. Navigating through this page is an excellent start to your market research! Detailed information about the Omaha District may be viewed at <http://www.nwo.usace.army.mil/>

Q: What types of business opportunities are available at the Omaha District?

A: The Omaha District purchases millions of dollars of goods and services each year, including complex military construction, civil works projects, engineering design, and hazardous, toxic, and radioactive waste cleanup. Information regarding current advertised solicitations (potential business opportunities for you) may be reviewed by dragging your cursor on Doing Business with Us.

Q: Are there any registration requirements for a potential Service Provider?

A: Yes. Firms interested in doing business with the Omaha District and/or other Federal agencies must be registered in the Central Contractor Registration (CCR) database in order to receive solicitations and to obtain payment of any invoices. Registration in this database can be accomplished through the World Wide Web network by accessing the CCR website at <http://www.ccr.gov>. You may also contact the CCR Assistance Center at 1-888-227-2423. Likewise, small business concerns should register in the Small Business Administration (SBA) Pro-Net System (at <http://www.sba.gov>).

Q: Where can a potential Service Provider review available business opportunities?

A: The Federal Business Opportunities (FedBizOps) website (<http://www.fedbizopps.gov>) is the single government point-of-entry for business opportunities with the U.S. Army Corps of Engineers and other Federal government agencies that exceed \$25,000. Omaha District publicizes its business opportunities by posting information directly to FedBizOps via the Internet. Through FedBizOps, a potential Service Provider may search, monitor, and retrieve opportunities solicited by the entire Federal contracting community. Links to the Department of Defense (DoD) Procurement Forecasts and other program information are available on the DoD Small Business website at www.acq.osd.mil/sadbu.

Q: Where can a potential Service Provider review available subcontracting opportunities?

A: The Department of Defense (DoD) publishes an annual directory entitled, “**SUBCONTRACTING OPPORTUNITIES WITH DOD MAJOR PRIME CONTRACTORS**,” which lists alphabetically, by state, all the prime contractors having subcontracting clauses in their contracts as well as points of contact for each. We encourage you to investigate potential partnering opportunities with these firms. This directory may be accessed at <https://www.acq.osd.mil/sadbu>, under “Publications.” The Small Business Administration’s **SUB-Net** (<https://web.sba.gov/subnet/>) is also a valuable source for obtaining information on subcontracting opportunities. Solicitations and/or notices are listed in the name of the prime contractor. Other government, commercial, and educational entities also use **SUB-Net**.

Q: What is a small business?

A: In defining a small business, the Small Business Administration (SBA) uses a number of criteria, including the number of employees, annual receipts, affiliates, and other factors. Information on specific industry classifications (manufacturing, construction, services, transportation, refined petroleum products, and research development and testing) may be viewed at the SBA website (<http://www.sba.gov>) under Office of Size Standards (<http://www.sba.gov/size/index.html>).

Q: Are there any special considerations or business opportunities for small business concerns?

A: Yes. Contracting officials may authorize the set-aside of acquisitions, either in whole or in part, for competition restricted to members of the Small Business Community.

Q: What is the Small Business Community?

A: The Small Business Community consists of small business concerns from the following categories: Small Business (SB), Small Disadvantaged Business (SDB), Woman-Owned Small Business (WOSB), Service-Disabled Veterans (SDV), Historically Underutilized Business Zone (HUBZone), and Historical Black College and Minority Institutions (HBCU/MI).

Q: Where can I seek and identify members of the Small Business Community?

A: The Small Business Administration (www.sba.gov), as part of its active outreach efforts, has developed the Small Business Dynamic Search which can be viewed at www.ccr.gov/.

Q: What is the Dynamic Small Business Search?

A: The Dynamic Small Business Search is an electronic gateway of procurement information for and about small business concerns. It is a search engine for contracting officials, a marketing tool for members of the small business community, and a “link” to procurement opportunities and relevant information. It is designed as a “virtual one-stop procurement shop.” Dynamic Small Business Search can be found on Central Contracting Registration’s website at www.ccr.gov/.

Q: Who do I contact about starting up a new business.

A: Contact your local Small Business Administration (SBA) office, or visit the SBA website at www.sba.gov.

Q: Where can I learn more about business opportunities?

A: A good place to learn about current and potential business opportunities is at conferences, workshops, trade shows/fairs, and industry days. These activities are held in collaboration with various public and private partners to facilitate opportunities for small business concerns to network and gain exposure to business opportunities, business advisors, and program and project managers. Generally, information is provided on (1) Federal acquisition and contracting processes, (2) aids and services available to business concerns, and (3) opportunities to market to Federal agencies and prime contractors. Information about these events can be found at <http://www.acq.osd.mil/sadbu>, under “Conferences.”

Q: What other assistance is available to me?

A: There are several important resources available to assist you in the Federal marketplace:

- Procurement Technical Assistance Centers (PTAC) are located in most states and are partially federally funded to provide business concerns with information on how to do business within the Federal marketplace. PTACs provide training and counseling on marketing, financial, and contracting issues at minimal or no cost. For more information, go to www.dla.mil/db/pta.
- Electronic Business (eBusiness) provides assistance on getting started in the electronic marketplace. Go to www.defenselink.mil/acq/ebusiness for additional information.
- Small Business Specialists are located at each DoD buying activity and can provide assistance on how to locate business opportunities. Refer to the following website: www.acq.osd.mil/sadbu/publications/sbs/sbs.html.
- The DefenseLINK website provides links to the homepages of every DoD activity. This information can be invaluable in researching the Federal marketplace and in identifying your target market. Refer to the following website for additional information: www.defenselink.mil.
- Links to DoD Procurement Forecasts and other program information are available on the DoD Small Business website at www.acq.osd.mil/sadbu.

Electronic Marketing and Outreach Activities Omaha District, U.S. Army Corps of Engineers

Electronic Media Marketing is the prescribed method for Small Business Community Member (SBCM) to

1. Effectively market and circulate qualifications, past performance and capability statements to Regional Business Center and Project Delivery Teams, Northwestern Division and Omaha District, U.S. Army Corps of Engineers.
2. Identify and locate business opportunities within Northwestern Regional Business Center.
3. Identify and locate industry exchanges, conferences, workshops and training activities within the Region and Small Business Development Centers.

The Small Business Community is a major provider and source of capabilities, supplies and services to assist the Districts within Northwestern Division in accomplishing its various missions and responsibilities. This business approach is consistent with USACE's Project Management Business Process, 2012 Strategic Plan and the Small Business Job Act.

Small Business Community Members (SBCM)

1. Small Business (SB) Concerns
2. Small Disadvantaged Business (SDB) Concerns
3. Women-Owned Small Business (WOSB) Concerns
4. Historical Black Colleges and Universities (HBCU) and Minority Institutions (MI)
5. Historically Underutilized Business Zone (HUBZone) Small Business Concerns
6. Service-Disabled Veteran Owned Small Business Concerns
7. Veteran-Owned Small Business (VOSB) Concerns

Electronic media products will enable the SBCM to virtually communicate, market and network within the federal marketplace. The Districts within the Northwestern Division continue to be vigilant in the management and allocation of highly called upon resources to maintain readiness and capabilities in the fight against terrorism, the reconstruction of IRAQ, Emergency Management and Rapid Response functions for the safety and well being of the Nation. Potential Services Providers, Stakeholders and Project Delivery Teams must leverage their resources through efficient business processes, technology solutions and available technical resource centers. A virtual approach to marketing and networking will provide the SBCM all the necessary information needed to successfully identify and compete for government contracts.

Marketing Capabilities

1. The advised and most productive approach to marketing within the federal marketplace is to **“Do It Yourself.”** Do not depend on others to locate contracting opportunities for your company. The previous page, “Navigate Your Way to Becoming A Service Provider” will help you accomplish this end. The document provide, at a glance, the basic information to assist you with locating and identifying business opportunities both within the Omaha District as well as the rest of the federal marketplace. Using a “frequently asked questions” format, along with imbedded links to other sources of information, provides easy access to the basic requirements and information needed to locate and identify business opportunities that may lead you to becoming a successful Partner for the U.S. Army Corps of Engineers and/or another Federal Agency.
2. Develop detailed electronic capability statements and websites for virtual networking. Be specific in describing the capabilities of your firm. Demonstrate qualifications, capabilities, prior experience and performance (prior contracts (type, references, amounts, etc)) with emphasis on special niches and capabilities you may have.
3. The District’s Small Business Office is the SBCM portal to District’s Project and Program Delivery Teams, Contracting Activity and Stakeholders (customer, consumer, constituents). Please do your homework before your initial contact. Stakeholder’s demands are high and resources timeshared in critical missions, acquisition planning and strategies, programs and project execution. Become thoroughly familiar with District’s missions and programs. A visit to the District’s websites (i.e. <http://www.nwo.usace.army.mil/>) will help you accomplish this market research. As a reimbursable funded District, we embrace up-to-date, business-like practices. Our business approach consists of:
 - ✓ The Project Management Business Process operating as One Corps, regionally delivering quality goods and services.
 - ✓ Sustaining the Regional Business Center as a business prospects that supports the Small Business Community.
 - ✓ Strengthening alliances and relationship with Stakeholders.
 - ✓ Utilizing available technology to leverage resources, capabilities and performance.
4. Today-s electronic marketplace bulletin board enables the SBCM to match its capabilities with published requirements. Typically, if you cannot identify a solicitation, (request/invitation/quotation) or sources sought for supplies of services on a bid board (FedBizOps) the appropriate conclusion to draw is there’s not a current requirement or need for the supply or services.
5. Resist the antiquated “shotgun” and “squeaky wheel” approaches to marketing. It is not advised or necessary to market or make contact with each individual District Office within the Northwestern Division. Our Corporate Philosophy “One Door to the Corp” in concert with our business processes and communities of practice portals enables the Targeted District to virtually interface globally with Stakeholders, Delivery Teams, Partners, Industry and the marketplace. The

responding District will ensure the widest dissemination of qualifications and capability statements throughout Northwestern Division.

6. Develop the ability to market electronically; produce detailed electronic capability statements and websites to enable the initial contacted Corps Office to direct and disseminate your statements of qualification and other marketing information to its Stakeholders, Project Acquisition Strategy Board, Product Delivery Teams, and Partners. Be specific in describing qualifications, capabilities and talents of your firm. Contrary to marketing strategies of old, our Stakeholders are interested in the "steak" (quality product, within budget, timely delivery) not the "sizzle".
7. Learn as much as possible about the Federal acquisition system by reviewing information on the Acquisition Reform Network @ www.arnet.gov and the Small Business Administration's website @ www.sba.gov.
8. To actively compete for business in the federal marketplace you will want to become a participating merchant for the Government Credit Card program that all federal agencies generally utilizes for purchasing and paying for certain services and supplies. The Small Business Office will disseminate your line card and or statement of qualifications to all our Program/Project Delivery Teams and Small Business Advisors within Northwestern Division. Follow up periodically to let us know your progress; please be reasonable about it; don't wear out a welcome ;-)

Technical Qualification and Capabilities Interviews (TQCI)

District Offices facilitate technical qualifications and capabilities interviews:

1. As required by the Office of Small Business Programs, (OSBP), United States Army Corp of Engineers
2. As required and requested by Northwestern Regional Business Center.
3. Market research for development of new requirements, acquisition strategies and formal acquisition plans.
4. Consolidation and before bundling benefit analysis..
5. In conjunction with pre-proposal conference for major acquisition requiring formal acquisition plans.
6. When requested and supported by Regional Stakeholders (Customer, Consumer and Constituent)..

Section 8(a) Program.

SBA's Section 8(a) Business Development Program, SBCM interested in District Office considering projects for the program on their behalf must contact its servicing Small Business Administration Office and request a Search Letter be submitted to the appropriate District's PASB for evaluation and consideration.

Standard Order of Precedence

The DFARS no longer sets out a standard order of precedence, but as of the end of FY 99, the following was the standard order of preference, taking into consideration all of the new programs instituted up to that date.

1. HUBZone 8(a)
2. Other 8(a) – \$3M Services and \$5M Manufacturing
3. HUBZone Set-Aside Competition
4. HUBZone Sole Source Under \$3M Services and \$5M Manufacturing
5. Service Disable Veteran Small Business Set-Aside
6. Full Small Business Set-Aside
7. Full and Open Competition w/Evaluation
8. Preference and Subcontracting
9. Sole Source

Parity between Section 8(a), HUBZone and Service Disable Veteran and Woman Owned Small Business Programs

The SBA's Office of General Counsel (OGC) has determined that SBA regulations do not establish an order of precedence between the Section 8(a) program, the HUBZone program and the Service Disable Veteran program. Any interpretation that requires contracting officers (CO) to use one program before considering the use of another is beyond the statutory authority of the Small Business Act. In determining which program to use, the CO should consider the procuring activity's progress toward meeting its Service Disable, HUBZone and Section 8(a) goals, as well as other pertinent factors. Therefore, there is parity between the Service Disable Veteran Owned, HUBZone and Section 8(a) Small Business programs.

Small Business Development Centers (SBDC)

SBCM in need of strategic, one-to-one consulting, management and technical assistance and training should contact the U.S. Small Business Administration and/or a Small Business Development Center. SBDCs provide education, training and consulting to current and prospective SBCMs at approximately 1,000 locations across the country and U.S. territories.

When you visit an SBDC, you get the best of all possible business worlds. Resources of the private sector, the educational community and federal, state and local governments are there to help the SBCM start, build and grow your business.

SBA offices are located in all 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands, Guam and American Samoa. For more information contact SBA's Answer Desk at answerdesk@sba.gov. Inquire at your local SBA office for the location of the below listed SBA Partners.

- ✓ Small Business Development Centers (SBDCs)
- ✓ U.S. Export Assistance Centers (USEAC)
- ✓ Business Information Centers (BICs)
- ✓ Tribal Business Information Centers (TBICs)
- ✓ Service Corps of Retired Executive (SCORE)
- ✓ Women's Business Centers (WBCs)

Available Business Guides and Media:

1. Navigating Your Way to Becoming a Service Provider for the Omaha District
2. Outreach Business Edition, CD ROM, October 2003
3. Web pages: How to do Business With Us

Calendar of Events:

For upcoming events, workshops, conferences, please visit our website @ <http://www.selintoarmy.info/user/showpage.aspx?SectionID=9>

Useful Resources Links

Links for other useful resources can be viewed @ <https://www.nwo.usace.army.mil/>

Know Your Neighbor

We find it increasingly in the best interests of the Nation and our Stakeholders for us to work in ever-closer collaboration with other federal agencies and with state and local governments. Within Northwestern Region we have implemented major organization and process changes to help use work together virtually, more closely as one Corps. In our effort to strengthen our partnership, we emphasize improved communications.

Ongoing and timely communication between our internal and external Stakeholders and Partners is critical to broadening trust-based relationships. Our missions and challenges are so broad and complex that we cannot resolve them alone – they demand the synergy, efforts, collaboration and resources of all having a stake in the future. We will aggressively seek partnerships and collaborative relationship with other agencies and stakeholders to resolve common issues, demands and challenges. As a largely reimbursable agency, we must continue to embrace up-to-date, business-like practices in all our Stakeholder relations to include matching our capabilities to their needs in timing, in required services, and in desired degree of participation. Only in this way can we remain relevant and provide the greatest possible value to the Nation.

The information presented below is an introduction to the U.S. Army Corps of Engineers. It is not nearly enough to satisfy your requirement to know the customer before contact.

Please visit the indicated websites for detail information on this and any and all federal agencies you have targeted to do business with.

U. S. Army Corps of Engineers (USACE)

The U.S. Army Corps of Engineers (USACE) is an Army Major Command assigned mission responsibilities in major construction and other engineering support to the Army and the Air Force, nationwide water resource management, engineering research and development, and real estate services for the Army and the Department of Defense. We are a key contributor to the joint force operations in the Global War on Terrorism. We are responsible to the Department of Defense and the Department of Army in implementing missions assigned to us by law and regulation.

Northwest Division (NWD)

The Northwestern Division is located in Portland Oregon. The Division is comprised of the Kansas City, Walla Walla, Seattle, Portland and Omaha District. For detail information, visit our website at: www.nwd.usace.army.mil

Northwestern Division District Offices operates as One Corps regionally delivering quality goods and services. The District Offices executes work assigned by the Regional Business Center (RBC). In our Civil Works program our domestic stakeholders are governmental, commercial, and even individual citizens. Our military customers span Army and Air Force major commands and installations across the country. We focus on sustaining the Corps of Engineers as a premier organization and assuring our stakeholders a broad base of capable Service Providers and Suppliers to support the Corps of Engineers missions. For more information visit our website at

SMALL BUSINESS OFFICE (CENSB)

The Office of Small Business (CENSB) is the advocacy and advisory office that insures that all members of the Small Business Community have the opportunity to participate in our acquisition programs as prime contractors or as subcontractors. We assist our Stakeholders, the Small Business Community, succeed and will assure a broad base of capable Service Providers and Suppliers to support the Corps of Engineers missions. We assist small businesses and other eligible institutions such as Historically Black Colleges and Minority Institutions with understanding available programs. The Small Business Office functions as the one agile Business Advisor capable of operating virtually as a learning organization with responsibilities to:

1. Assist the Commander in effective implementation of a Small Business Program
2. Assist the Contracting Activity and Project Delivery Team in acquisition planning, forecasting and strategy determinations; aggressively identifying requirements suitable for the SBC.
3. Serves as the Liaison with the Small Business Administration and the assigned Procurement Center Representative.
4. Assist the Small Business Administration in carrying out the functions of the Small Business Act (specifically sections 8, 15, and 31).
5. Advocate excellence small business performance and goal accomplishment internally and externally.
6. Assist the PDT develop a broad portfolio of SBCM Capabilities

7. Facilitating technical qualifications and capability interviews (in collaboration with the Small Business Administration) for SBA's preference program members (Section 8(a), SDB, SDVOSB, Hubzones).
8. Represent the Region on various teams, boards, committees, task forces, pertaining to SB Programs.
9. Assisting the PDT in monitoring, evaluating, determining and documenting subcontracting compliance.

Omaha District Office

1. The Omaha District three major missions consist of military construction, civil works (water and natural resources projects), and environmental cleanup. We have many different customers with many different requirements. Detailed information about the Omaha District may be viewed at <http://www.nwo.usace.army.mil>. The Omaha District's current advertised solicitations may be viewed at <http://ebs-nwo.wes.army.mil>.

Again, thanks for your interest in doing business with us. Small Business is the engine that drives the U.S. economy. Useful information is the fuel that powers that engine.



U. S. Small Business Administration

Table of Small Business Size Standards

Matched to

North American Industry Classification System Codes

This table lists small business size standards matched to industries described in the North American Industry Classification System (NAICS), as modified by the Office of Management and Budget in 2007. The latest NAICS codes are referred to as NAICS 2007.

The size standards are for the most part expressed in either millions of dollars (those preceded by "\$") or number of employees (those without the "\$"). A size standard is the largest that a concern can be and still qualify as a small business for Federal Government programs. For the most part, size standards are the average annual receipts or the average employment of a firm. How to calculate average annual receipts and average employment of a firm can be found in 13 CFR § 121.104 and 13 CFR § 121.106, respectively.

SBA also includes the table of size standards in the Small Business Size Regulations, 13 CFR 121.201. This table includes size standards that have changed since the last publication of 13 CFR 121.

For more information on these size standards, please visit <http://www.sba.gov/size>.

If you have any other questions concerning size standards, contact a Size Specialist at your nearest SBA Government Contracting Area Office (list at the end of the table), or contact the Office of Size Standards by email at sizestandards@sba.gov or by phone at (202) 205-6618.

NAICS Codes	NAICS U.S. industry title	Size standards in millions of dollars	Size standards in number of employees
Sector 11 – Agriculture, Forestry, Fishing and Hunting			
Subsector 111 – Crop Production			
111110	Soybean Farming	\$0.75	
111120	Oilseed (except Soybean) Farming	\$0.75	
111130	Dry Pea and Bean Farming	\$0.75	
111140	Wheat Farming	\$0.75	
111150	Corn Farming	\$0.75	
111160	Rice Farming	\$0.75	
111191	Oilseed and Grain Combination Farming	\$0.75	
111199	All Other Grain Farming	\$0.75	
111211	Potato Farming	\$0.75	
111219	Other Vegetable (except Potato) and Melon Farming	\$0.75	
111310	Orange Groves	\$0.75	
111320	Citrus (except Orange) Groves	\$0.75	
111331	Apple Orchards	\$0.75	
111332	Grape Vineyards	\$0.75	
111333	Strawberry Farming	\$0.75	
111334	Berry (except Strawberry) Farming	\$0.75	
111335	Tree Nut Farming	\$0.75	
111336	Fruit and Tree Nut Combination Farming	\$0.75	
111339	Other Noncitrus Fruit Farming	\$0.75	
111411	Mushroom Production	\$0.75	
111419	Other Food Crops Grown Under Cover	\$0.75	
111421	Nursery and Tree Production	\$0.75	
111422	Floriculture Production	\$0.75	
111910	Tobacco Farming	\$0.75	
111920	Cotton Farming	\$0.75	
111930	Sugarcane Farming	\$0.75	
111940	Hay Farming	\$0.75	
111991	Sugar Beet Farming	\$0.75	
111992	Peanut Farming	\$0.75	
111998	All Other Miscellaneous Crop Farming	\$0.75	
Subsector 112 – Animal Production			
112111	Beef Cattle Ranching and Farming	\$0.75	

112112	Cattle Feedlots	\$2.50	
112120	Dairy Cattle and Milk Production	\$0.75	
112210	Hog and Pig Farming	\$0.75	
112310	Chicken Egg Production	\$12.5	
112320	Broilers and Other Meat Type Chicken Production	\$0.75	
112330	Turkey Production	\$0.75	
112340	Poultry Hatcheries	\$0.75	
112390	Other Poultry Production	\$0.75	
112410	Sheep Farming	\$0.75	
112420	Goat Farming	\$0.75	
112511	Finfish Farming and Fish Hatcheries	\$0.75	
112512	Shellfish Farming	\$0.75	
112519	Other Aquaculture	\$0.75	
112910	Apiculture	\$0.75	
112920	Horses and Other Equine Production	\$0.75	
112930	Fur-Bearing Animal and Rabbit Production	\$0.75	
112990	All Other Animal Production	\$0.75	
Subsector 113 – Forestry and Logging			
113110	Timber Tract Operations	\$7.0	
113210	Forest Nurseries and Gathering of Forest Products	\$7.0	
113310	Logging		500
Subsector 114 – Fishing, Hunting and Trapping			
114111	Finfish Fishing	\$4.0	
114112	Shellfish Fishing	\$4.0	
114119	Other Marine Fishing	\$4.0	
114210	Hunting and Trapping	\$4.0	
Subsector 115 – Support Activities for Agriculture and Forestry			
115111	Cotton Ginning	\$7.0	
115112	Soil Preparation, Planting, and Cultivating	\$7.0	
115113	Crop Harvesting, Primarily by Machine	\$7.0	
115114	Postharvest Crop Activities (except Cotton Ginning)	\$7.0	
115115	Farm Labor Contractors and Crew Leaders	\$7.0	
115116	Farm Management Services	\$7.0	
115210	Support Activities for Animal Production	\$7.0	
115310	Support Activities for Forestry	\$7.0	
<i>Except,</i>	Forest Fire Suppression ¹⁷	¹⁷ \$17.5	
<i>Except,</i>	Fuels Management Services ¹⁷	¹⁷ \$17.5	

Sector 21 – Mining, Quarrying, and Oil and Gas Extraction			
Subsector 211 – Oil and Gas Extraction			
211111	Crude Petroleum and Natural Gas Extraction		500
211112	Natural Gas Liquid Extraction		500
Subsector 212 – Mining (except Oil and Gas)			
212111	Bituminous Coal and Lignite Surface Mining		500
212112	Bituminous Coal Underground Mining		500
212113	Anthracite Mining		500
212210	Iron Ore Mining		500
212221	Gold Ore Mining		500
212222	Silver Ore Mining		500
212231	Lead Ore and Zinc Ore Mining		500
212234	Copper Ore and Nickel Ore Mining		500
212291	Uranium-Radium-Vanadium Ore Mining		500
212299	All Other Metal Ore Mining		500
212311	Dimension Stone Mining and Quarrying		500
212312	Crushed and Broken Limestone Mining and Quarrying		500
212313	Crushed and Broken Granite Mining and Quarrying		500
212319	Other Crushed and Broken Stone Mining and Quarrying		500
212321	Construction Sand and Gravel Mining		500
212322	Industrial Sand Mining		500
212324	Kaolin and Ball Clay Mining		500
212325	Clay and Ceramic and Refractory Minerals Mining		500
212391	Potash, Soda, and Borate Mineral Mining		500
212392	Phosphate Rock Mining		500
212393	Other Chemical and Fertilizer Mineral Mining		500
212399	All Other Nonmetallic Mineral Mining		500
Subsector 213 – Support Activities for Mining			
213111	Drilling Oil and Gas Wells		500
213112	Support Activities for Oil and Gas Operations	\$7.0	
213113	Support Activities for Coal Mining	\$7.0	
213114	Support Activities for Metal Mining	\$7.0	
213115	Support Activities for Nonmetallic Minerals (except Fuels)	\$7.0	
Sector 22 – Utilities			
Subsector 221 – Utilities			
221111	Hydroelectric Power Generation	See Footnote 1	

221112	Fossil Fuel Electric Power Generation	See Footnote 1	
221113	Nuclear Electric Power Generation	See Footnote 1	
221119	Other Electric Power Generation	See Footnote 1	
221121	Electric Bulk Power Transmission and Control	See Footnote 1	
221122	Electric Power Distribution	See Footnote 1	
221210	Natural Gas Distribution		500
221310	Water Supply and Irrigation Systems	\$7.0	
221320	Sewage Treatment Facilities	\$7.0	
221330	Steam and Air-Conditioning Supply	\$12.5	
Sector 23 – Construction			
Subsector 236 – Construction of Buildings			
236115	New Single-Family Housing Construction (except Operative Builders)	\$33.5	
236116	New Multifamily Housing Construction (except Operative Builders)	\$33.5	
236117	New Housing Operative Builders	\$33.5	
236118	Residential Remodelers	\$33.5	
236210	Industrial Building Construction	\$33.5	
236220	Commercial and Institutional Building Construction	\$33.5	
Subsector 237 – Heavy and Civil Engineering Construction			
237110	Water and Sewer Line and Related Structures Construction	\$33.5	
237120	Oil and Gas Pipeline and Related Structures Construction	\$33.5	
237130	Power and Communication Line and Related Structures Construction	\$33.5	
237210	Land Subdivision	\$7.0	
237310	Highway, Street, and Bridge Construction	\$33.5	
237990	Other Heavy and Civil Engineering Construction	\$33.5	
<i>Except,</i>	Dredging and Surface Cleanup Activities ²	\$20.0 ²	
Subsector 238 – Specialty Trade Contractors			
238110	Poured Concrete Foundation and Structure Contractors	\$14.0	
238120	Structural Steel and Precast Concrete Contractors	\$14.0	
238130	Framing Contractors	\$14.0	
238140	Masonry Contractors	\$14.0	
238150	Glass and Glazing Contractors	\$14.0	
238160	Roofing Contractors	\$14.0	

238170	Siding Contractors	\$14.0	
238190	Other Foundation, Structure, and Building Exterior Contractors	\$14.0	
238210	Electrical Contractors and Other Wiring Installation Contractors	\$14.0	
238220	Plumbing, Heating, and Air-Conditioning Contractors	\$14.0	
238290	Other Building Equipment Contractors	\$14.0	
238310	Drywall and Insulation Contractors	\$14.0	
238320	Painting and Wall Covering Contractors	\$14.0	
238330	Flooring Contractors	\$14.0	
238340	Tile and Terrazzo Contractors	\$14.0	
238350	Finish Carpentry Contractors	\$14.0	
238390	Other Building Finishing Contractors	\$14.0	
238910	Site Preparation Contractors	\$14.0	
238990	All Other Specialty Trade Contractors ¹³	\$14.0 ¹³	
Sector 31 – 33 – Manufacturing			
Subsector 311 – Food Manufacturing			
311111	Dog and Cat Food Manufacturing		500
311119	Other Animal Food Manufacturing		500
311211	Flour Milling		500
311212	Rice Milling		500
311213	Malt Manufacturing		500
311221	Wet Corn Milling		750
311222	Soybean Processing		500
311223	Other Oilseed Processing		1,000
311225	Fats and Oils Refining and Blending		1,000
311230	Breakfast Cereal Manufacturing		1,000
311311	Sugarcane Mills		500
311312	Cane Sugar Refining		750
311313	Beet Sugar Manufacturing		750
311320	Chocolate and Confectionery Manufacturing from Cacao Beans		500
311330	Confectionery Manufacturing from Purchased Chocolate		500
311340	Nonchocolate Confectionery Manufacturing		500
311411	Frozen Fruit, Juice and Vegetable Manufacturing		500
311412	Frozen Specialty Food Manufacturing		500
311421	Fruit and Vegetable Canning ³		500 ³
311422	Specialty Canning		1,000
311423	Dried and Dehydrated Food Manufacturing		500

311511	Fluid Milk Manufacturing		500
311512	Creamery Butter Manufacturing		500
311513	Cheese Manufacturing		500
311514	Dry, Condensed, and Evaporated Dairy Product Manufacturing		500
311520	Ice Cream and Frozen Dessert Manufacturing		500
311611	Animal (except Poultry) Slaughtering		500
311612	Meat Processed from Carcasses		500
311613	Rendering and Meat Byproduct Processing		500
311615	Poultry Processing		500
311711	Seafood Canning		500
311712	Fresh and Frozen Seafood Processing		500
311811	Retail Bakeries		500
311812	Commercial Bakeries		500
311813	Frozen Cakes, Pies, and Other Pastries Manufacturing		500
311821	Cookie and Cracker Manufacturing		750
311822	Flour Mixes and Dough Manufacturing from Purchased Flour		500
311823	Dry Pasta Manufacturing		500
311830	Tortilla Manufacturing		500
311911	Roasted Nuts and Peanut Butter Manufacturing		500
311919	Other Snack Food Manufacturing		500
311920	Coffee and Tea Manufacturing		500
311930	Flavoring Syrup and Concentrate Manufacturing		500
311941	Mayonnaise, Dressing and Other Prepared Sauce Manufacturing		500
311942	Spice and Extract Manufacturing		500
311991	Perishable Prepared Food Manufacturing		500
311999	All Other Miscellaneous Food Manufacturing		500
Subsector 312 – Beverage and Tobacco Product Manufacturing			
312111	Soft Drink Manufacturing		500
312112	Bottled Water Manufacturing		500
312113	Ice Manufacturing		500
312120	Breweries		500
312130	Wineries		500
312140	Distilleries		750
312210	Tobacco Stemming and Redrying		500
312221	Cigarette Manufacturing		1,000
312229	Other Tobacco Product Manufacturing		500

Subsector 313 – Textile Mills			
313111	Yarn Spinning Mills		500
313112	Yarn Texturizing, Throwing and Twisting Mills		500
313113	Thread Mills		500
313210	Broadwoven Fabric Mills		1,000
313221	Narrow Fabric Mills		500
313222	Schiffli Machine Embroidery		500
313230	Nonwoven Fabric Mills		500
313241	Weft Knit Fabric Mills		500
313249	Other Knit Fabric and Lace Mills		500
313311	Broadwoven Fabric Finishing Mills		1,000
313312	Textile and Fabric Finishing (except Broadwoven Fabric) Mills		500
313320	Fabric Coating Mills		1,000
Subsector 314 – Textile Product Mills			
314110	Carpet and Rug Mills		500
314121	Curtain and Drapery Mills		500
314129	Other Household Textile Product Mills		500
314911	Textile Bag Mills		500
314912	Canvas and Related Product Mills		500
314991	Rope, Cordage and Twine Mills		500
314992	Tire Cord and Tire Fabric Mills		1,000
314999	All Other Miscellaneous Textile Product Mills		500
Subsector 315 – Apparel Manufacturing			
315111	Sheer Hosiery Mills		500
315119	Other Hosiery and Sock Mills		500
315191	Outerwear Knitting Mills		500
315192	Underwear and Nightwear Knitting Mills		500
315211	Men's and Boys' Cut and Sew Apparel Contractors		500
315212	Women's, Girls', and Infants' Cut and Sew Apparel Contractors		500
315221	Men's and Boys' Cut and Sew Underwear and Nightwear Manufacturing		500
315222	Men's and Boys' Cut and Sew Suit, Coat and Overcoat Manufacturing		500
315223	Men's and Boys' Cut and Sew Shirt (except Work Shirt) Manufacturing		500
315224	Men's and Boys' Cut and Sew Trouser, Slack and Jean Manufacturing		500
315225	Men's and Boys' Cut and Sew Work Clothing Manufacturing		500

315228	Men's and Boys' Cut and Sew Other Outerwear Manufacturing		500
315231	Women's and Girls' Cut and Sew Lingerie, Loungewear and Nightwear Manufacturing		500
315232	Women's and Girls' Cut and Sew Blouse and Shirt Manufacturing		500
315233	Women's and Girls' Cut and Sew Dress Manufacturing		500
315234	Women's and Girls' Cut and Sew Suit, Coat, Tailored Jacket and Skirt Manufacturing		500
315239	Women's and Girls' Cut and Sew Other Outerwear Manufacturing		500
315291	Infants' Cut and Sew Apparel Manufacturing		500
315292	Fur and Leather Apparel Manufacturing		500
315299	All Other Cut and Sew Apparel Manufacturing		500
315991	Hat, Cap and Millinery Manufacturing		500
315992	Glove and Mitten Manufacturing		500
315993	Men's and Boys' Neckwear Manufacturing		500
315999	Other Apparel Accessories and Other Apparel Manufacturing		500
Subsector 316 – Leather and Allied Product Manufacturing			
316110	Leather and Hide Tanning and Finishing		500
316211	Rubber and Plastics Footwear Manufacturing		1,000
316212	House Slipper Manufacturing		500
316213	Men's Footwear (except Athletic) Manufacturing		500
316214	Women's Footwear (except Athletic) Manufacturing		500
316219	Other Footwear Manufacturing		500
316991	Luggage Manufacturing		500
316992	Women's Handbag and Purse Manufacturing		500
316993	Personal Leather Good (except Women's Handbag and Purse) Manufacturing		500
316999	All Other Leather Good and Allied Product Manufacturing		500
Subsector 321 – Wood Product Manufacturing			
321113	Sawmills		500
321114	Wood Preservation		500
321211	Hardwood Veneer and Plywood Manufacturing		500
321212	Softwood Veneer and Plywood Manufacturing		500
321213	Engineered Wood Member (except Truss) Manufacturing		500
321214	Truss Manufacturing		500
321219	Reconstituted Wood Product Manufacturing		500
321911	Wood Window and Door Manufacturing		500

321912	Cut Stock, Resawing Lumber, and Planing		500
321918	Other Millwork (including Flooring)		500
321920	Wood Container and Pallet Manufacturing		500
321991	Manufactured Home (Mobile Home) Manufacturing		500
321992	Prefabricated Wood Building Manufacturing		500
321999	All Other Miscellaneous Wood Product Manufacturing		500
Subsector 322 – Paper Manufacturing			
322110	Pulp Mills		750
322121	Paper (except Newsprint) Mills		750
322122	Newsprint Mills		750
322130	Paperboard Mills		750
322211	Corrugated and Solid Fiber Box Manufacturing		500
322212	Folding Paperboard Box Manufacturing		750
322213	Setup Paperboard Box Manufacturing		500
322214	Fiber Can, Tube, Drum, and Similar Products Manufacturing		500
322215	Non-Folding Sanitary Food Container Manufacturing		750
322221	Coated and Laminated Packaging Paper Manufacturing		500
322222	Coated and Laminated Paper Manufacturing		500
322223	Coated Paper Bag and Pouch Manufacturing		500
322224	Uncoated Paper and Multiwall Bag Manufacturing		500
322225	Laminated Aluminum Foil Manufacturing for Flexible Packaging Uses		500
322226	Surface-Coated Paperboard Manufacturing		500
322231	Die-Cut Paper and Paperboard Office Supplies Manufacturing		500
322232	Envelope Manufacturing		500
322233	Stationery, Tablet, and Related Product Manufacturing		500
322291	Sanitary Paper Product Manufacturing		500
322299	All Other Converted Paper Product Manufacturing		500
Subsector 323 – Printing and Related Support Activities			
323110	Commercial Lithographic Printing		500
323111	Commercial Gravure Printing		500
323112	Commercial Flexographic Printing		500
323113	Commercial Screen Printing		500
323114	Quick Printing		500
323115	Digital Printing		500
323116	Manifold Business Forms Printing		500
323117	Books Printing		500

323118	Blankbook, Looseleaf Binders and Devices Manufacturing		500
323119	Other Commercial Printing		500
323121	Tradebinding and Related Work		500
323122	Prepress Services		500
Subsector 324 – Petroleum and Coal Products Manufacturing			
324110	Petroleum Refineries ⁴		1,500 ⁴
324121	Asphalt Paving Mixture and Block Manufacturing		500
324122	Asphalt Shingle and Coating Materials Manufacturing		750
324191	Petroleum Lubricating Oil and Grease Manufacturing		500
324199	All Other Petroleum and Coal Products Manufacturing		500
Subsector 325 – Chemical Manufacturing			
325110	Petrochemical Manufacturing		1,000
325120	Industrial Gas Manufacturing		1,000
325131	Inorganic Dye and Pigment Manufacturing		1,000
325132	Synthetic Organic Dye and Pigment Manufacturing		750
325181	Alkalis and Chlorine Manufacturing		1,000
325182	Carbon Black Manufacturing		500
325188	All Other Basic Inorganic Chemical Manufacturing		1,000
325191	Gum and Wood Chemical Manufacturing		500
325192	Cyclic Crude and Intermediate Manufacturing		750
325193	Ethyl Alcohol Manufacturing		1,000
325199	All Other Basic Organic Chemical Manufacturing		1,000
325211	Plastics Material and Resin Manufacturing		750
325212	Synthetic Rubber Manufacturing		1,000
325221	Cellulosic Organic Fiber Manufacturing		1,000
325222	Noncellulosic Organic Fiber Manufacturing		1,000
325311	Nitrogenous Fertilizer Manufacturing		1,000
325312	Phosphatic Fertilizer Manufacturing		500
325314	Fertilizer (Mixing Only) Manufacturing		500
325320	Pesticide and Other Agricultural Chemical Manufacturing		500
325411	Medicinal and Botanical Manufacturing		750
325412	Pharmaceutical Preparation Manufacturing		750
325413	In-Vitro Diagnostic Substance Manufacturing		500
325414	Biological Product (except Diagnostic) Manufacturing		500
325510	Paint and Coating Manufacturing		500
325520	Adhesive Manufacturing		500
325611	Soap and Other Detergent Manufacturing		750
325612	Polish and Other Sanitation Good Manufacturing		500

325613	Surface Active Agent Manufacturing		500
325620	Toilet Preparation Manufacturing		500
325910	Printing Ink Manufacturing		500
325920	Explosives Manufacturing		750
325991	Custom Compounding of Purchased Resins		500
325992	Photographic Film, Paper, Plate and Chemical Manufacturing		500
325998	All Other Miscellaneous Chemical Product and Preparation Manufacturing		500
Subsector 326 – Plastics and Rubber Products Manufacturing			
326111	Plastic Bag and Pouch Manufacturing		500
326112	Plastics Packaging Film and Sheet (including Laminated) Manufacturing		500
326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		500
326121	Plastics Pipe and Pipe Fitting Manufacturing		500
326122	Plastics Pipe and Pipe Fitting Manufacturing		500
326130	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing		500
326140	Polystyrene Foam Product Manufacturing		500
326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing		500
326160	Plastics Bottle Manufacturing		500
326191	Plastics Plumbing Fixture Manufacturing		500
326192	Resilient Floor Covering Manufacturing		750
326199	All Other Plastics Product Manufacturing		500
326211	Tire Manufacturing (except Retreading) ⁵		1,000 ⁵
326212	Tire Retreading		500
326220	Rubber and Plastics Hoses and Belting Manufacturing		500
326291	Rubber Product Manufacturing for Mechanical Use		500
326299	All Other Rubber Product Manufacturing		500
Subsector 327 – Nonmetallic Mineral Product Manufacturing			
327111	Vitreous China Plumbing Fixture and China and Earthenware Bathroom Accessories Manufacturing		750
327112	Vitreous China, Fine Earthenware and Other Pottery Product Manufacturing		500
327113	Porcelain Electrical Supply Manufacturing		500
327121	Brick and Structural Clay Tile Manufacturing		500
327122	Ceramic Wall and Floor Tile Manufacturing		500
327123	Other Structural Clay Product Manufacturing		500
327124	Clay Refractory Manufacturing		500

327125	Nonclay Refractory Manufacturing		750
327211	Flat Glass Manufacturing		1,000
327212	Other Pressed and Blown Glass and Glassware Manufacturing		750
327213	Glass Container Manufacturing		750
327215	Glass Product Manufacturing Made of Purchased Glass		500
327310	Cement Manufacturing		750
327320	Ready-Mix Concrete Manufacturing		500
327331	Concrete Block and Brick Manufacturing		500
327332	Concrete Pipe Manufacturing		500
327390	Other Concrete Product Manufacturing		500
327410	Lime Manufacturing		500
327420	Gypsum Product Manufacturing		1,000
327910	Abrasive Product Manufacturing		500
327991	Cut Stone and Stone Product Manufacturing		500
327992	Ground or Treated Mineral and Earth Manufacturing		500
327993	Mineral Wool Manufacturing		750
327999	All Other Miscellaneous Nonmetallic Mineral Product Manufacturing		500
Subsector 331 – Primary Metal Manufacturing			
331111	Iron and Steel Mills		1,000
331112	Electrometallurgical Ferroalloy Product Manufacturing		750
331210	Iron and Steel Pipe and Tube Manufacturing from Purchased Steel		1,000
331221	Rolled Steel Shape Manufacturing		1,000
331222	Steel Wire Drawing		1,000
331311	Alumina Refining		1,000
331312	Primary Aluminum Production		1,000
331314	Secondary Smelting and Alloying of Aluminum		750
331315	Aluminum Sheet, Plate and Foil Manufacturing		750
331316	Aluminum Extruded Product Manufacturing		750
331319	Other Aluminum Rolling and Drawing		750
331411	Primary Smelting and Refining of Copper		1,000
331419	Primary Smelting and Refining of Nonferrous Metal (except Copper and Aluminum)		750
331421	Copper Rolling, Drawing and Extruding		750
331422	Copper Wire (except Mechanical) Drawing		1,000
331423	Secondary Smelting, Refining, and Alloying of Copper		750
331491	Nonferrous Metal (except Copper and Aluminum) Rolling, Drawing and Extruding		750

331492	Secondary Smelting, Refining, and Alloying of Nonferrous Metal (except Copper and Aluminum)		750
331511	Iron Foundries		500
331512	Steel Investment Foundries		500
331513	Steel Foundries (except Investment)		500
331521	Aluminum Die-Casting Foundries		500
331522	Nonferrous (except Aluminum) Die-Casting Foundries		500
331524	Aluminum Foundries (except Die-Casting)		500
331525	Copper Foundries (except Die-Casting)		500
331528	Other Nonferrous Foundries (except Die-Casting)		500
Subsector 332 – Fabricated Metal Product Manufacturing			
332111	Iron and Steel Forging		500
332112	Nonferrous Forging		500
332114	Custom Roll Forming		500
332115	Crown and Closure Manufacturing		500
332116	Metal Stamping		500
332117	Powder Metallurgy Part Manufacturing		500
332211	Cutlery and Flatware (except Precious) Manufacturing		500
332212	Hand and Edge Tool Manufacturing		500
332213	Saw Blade and Handsaw Manufacturing		500
332214	Kitchen Utensil, Pot and Pan Manufacturing		500
332311	Prefabricated Metal Building and Component Manufacturing		500
332312	Fabricated Structural Metal Manufacturing		500
332313	Plate Work Manufacturing		500
332321	Metal Window and Door Manufacturing		500
332322	Sheet Metal Work Manufacturing		500
332323	Ornamental and Architectural Metal Work Manufacturing		500
332410	Power Boiler and Heat Exchanger Manufacturing		500
332420	Metal Tank (Heavy Gauge) Manufacturing		500
332431	Metal Can Manufacturing		1,000
332439	Other Metal Container Manufacturing		500
332510	Hardware Manufacturing		500
332611	Spring (Heavy Gauge) Manufacturing		500
332612	Spring (Light Gauge) Manufacturing		500
332618	Other Fabricated Wire Product Manufacturing		500
332710	Machine Shops		500
332721	Precision Turned Product Manufacturing		500
332722	Bolt, Nut, Screw, Rivet and Washer Manufacturing		500

332811	Metal Heat Treating		750
332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		500
332813	Electroplating, Plating, Polishing, Anodizing and Coloring		500
332911	Industrial Valve Manufacturing		500
332912	Fluid Power Valve and Hose Fitting Manufacturing		500
332913	Plumbing Fixture Fitting and Trim Manufacturing		500
332919	Other Metal Valve and Pipe Fitting Manufacturing		500
332991	Ball and Roller Bearing Manufacturing		750
332992	Small Arms Ammunition Manufacturing		1,000
332993	Ammunition (except Small Arms) Manufacturing		1,500
332994	Small Arms Manufacturing		1,000
332995	Other Ordnance and Accessories Manufacturing		500
332996	Fabricated Pipe and Pipe Fitting Manufacturing		500
332997	Industrial Pattern Manufacturing		500
332998	Enameled Iron and Metal Sanitary Ware Manufacturing		750
332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		500
Subsector 333 – Machinery Manufacturing⁶			
333111	Farm Machinery and Equipment Manufacturing		500
333112	Lawn and Garden Tractor and Home Lawn and Garden Equipment Manufacturing		500
333120	Construction Machinery Manufacturing		750
333131	Mining Machinery and Equipment Manufacturing		500
333132	Oil and Gas Field Machinery and Equipment Manufacturing		500
333210	Sawmill and Woodworking Machinery Manufacturing		500
333220	Plastics and Rubber Industry Machinery Manufacturing		500
333291	Paper Industry Machinery Manufacturing		500
333292	Textile Machinery Manufacturing		500
333293	Printing Machinery and Equipment Manufacturing		500
333294	Food Product Machinery Manufacturing		500
333295	Semiconductor Machinery Manufacturing		500
333298	All Other Industrial Machinery Manufacturing		500
333311	Automatic Vending Machine Manufacturing		500
333312	Commercial Laundry, Drycleaning and Pressing Machine Manufacturing		500
333313	Office Machinery Manufacturing		1,000
333314	Optical Instrument and Lens Manufacturing		500

333315	Photographic and Photocopying Equipment Manufacturing		500
333319	Other Commercial and Service Industry Machinery Manufacturing		500
333411	Air Purification Equipment Manufacturing		500
333412	Industrial and Commercial Fan and Blower Manufacturing		500
333414	Heating Equipment (except Warm Air Furnaces) Manufacturing		500
333415	Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment Manufacturing		750
333511	Industrial Mold Manufacturing		500
333512	Machine Tool (Metal Cutting Types) Manufacturing		500
333513	Machine Tool (Metal Forming Types) Manufacturing		500
333514	Special Die and Tool, Die Set, Jig and Fixture Manufacturing		500
333515	Cutting Tool and Machine Tool Accessory Manufacturing		500
333516	Rolling Mill Machinery and Equipment Manufacturing		500
333518	Other Metalworking Machinery Manufacturing		500
333611	Turbine and Turbine Generator Set Unit Manufacturing		1,000
333612	Speed Changer, Industrial High-Speed Drive and Gear Manufacturing		500
333613	Mechanical Power Transmission Equipment Manufacturing		500
333618	Other Engine Equipment Manufacturing		1,000
333911	Pump and Pumping Equipment Manufacturing		500
333912	Air and Gas Compressor Manufacturing		500
333913	Measuring and Dispensing Pump Manufacturing		500
333921	Elevator and Moving Stairway Manufacturing		500
333922	Conveyor and Conveying Equipment Manufacturing		500
333923	Overhead Traveling Crane, Hoist and Monorail System Manufacturing		500
333924	Industrial Truck, Tractor, Trailer and Stacker Machinery Manufacturing		750
333991	Power-Driven Hand Tool Manufacturing		500
333992	Welding and Soldering Equipment Manufacturing		500
333993	Packaging Machinery Manufacturing		500
333994	Industrial Process Furnace and Oven Manufacturing		500
333995	Fluid Power Cylinder and Actuator Manufacturing		500
333996	Fluid Power Pump and Motor Manufacturing		500

333997	Scale and Balance Manufacturing		500
333999	All Other Miscellaneous General Purpose Machinery Manufacturing		500
Subsector 334 – Computer and Electronic Product Manufacturing⁶			
334111	Electronic Computer Manufacturing		1,000
334112	Computer Storage Device Manufacturing		1,000
334113	Computer Terminal Manufacturing		1,000
334119	Other Computer Peripheral Equipment Manufacturing		1,000
334210	Telephone Apparatus Manufacturing		1,000
334220	Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing		750
334290	Other Communications Equipment Manufacturing		750
334310	Audio and Video Equipment Manufacturing		750
334411	Electron Tube Manufacturing		750
334412	Bare Printed Circuit Board Manufacturing		500
334413	Semiconductor and Related Device Manufacturing		500
334414	Electronic Capacitor Manufacturing		500
334415	Electronic Resistor Manufacturing		500
334416	Electronic Coil, Transformer, and Other Inductor Manufacturing		500
334417	Electronic Connector Manufacturing		500
334418	Printed Circuit Assembly (Electronic Assembly) Manufacturing		500
334419	Other Electronic Component Manufacturing		500
334510	Electromedical and Electrotherapeutic Apparatus Manufacturing		500
334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing		750
334512	Automatic Environmental Control Manufacturing for Residential, Commercial and Appliance Use		500
334513	Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables		500
334514	Totalizing Fluid Meter and Counting Device Manufacturing		500
334515	Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals		500
334516	Analytical Laboratory Instrument Manufacturing		500
334517	Irradiation Apparatus Manufacturing		500
334518	Watch, Clock, and Part Manufacturing		500
334519	Other Measuring and Controlling Device Manufacturing		500

334611	Software Reproducing		500
334612	Prerecorded Compact Disc (except Software), Tape, and Record Reproducing		750
334613	Magnetic and Optical Recording Media Manufacturing		1,000
Subsector 335 – Electrical Equipment, Appliance and Component Manufacturing⁶			
335110	Electric Lamp Bulb and Part Manufacturing		1,000
335121	Residential Electric Lighting Fixture Manufacturing		500
335122	Commercial, Industrial and Institutional Electric Lighting Fixture Manufacturing		500
335129	Other Lighting Equipment Manufacturing		500
335211	Electric Housewares and Household Fan Manufacturing		750
335212	Household Vacuum Cleaner Manufacturing		750
335221	Household Cooking Appliance Manufacturing		750
335222	Household Refrigerator and Home Freezer Manufacturing		1,000
335224	Household Laundry Equipment Manufacturing		1,000
335228	Other Major Household Appliance Manufacturing		500
335311	Power, Distribution and Specialty Transformer Manufacturing		750
335312	Motor and Generator Manufacturing		1,000
335313	Switchgear and Switchboard Apparatus Manufacturing		750
335314	Relay and Industrial Control Manufacturing		750
335911	Storage Battery Manufacturing		500
335912	Primary Battery Manufacturing		1,000
335921	Fiber Optic Cable Manufacturing		1,000
335929	Other Communication and Energy Wire Manufacturing		1,000
335931	Current-Carrying Wiring Device Manufacturing		500
335932	Noncurrent-Carrying Wiring Device Manufacturing		500
335991	Carbon and Graphite Product Manufacturing		750
335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		500
Subsector 336 – Transportation Equipment Manufacturing⁶			
336111	Automobile Manufacturing		1,000
336112	Light Truck and Utility Vehicle Manufacturing		1,000
336120	Heavy Duty Truck Manufacturing		1,000
336211	Motor Vehicle Body Manufacturing		1,000
336212	Truck Trailer Manufacturing		500
336213	Motor Home Manufacturing		1,000
336214	Travel Trailer and Camper Manufacturing		500

336311	Carburetor, Piston, Piston Ring and Valve Manufacturing		500
336312	Gasoline Engine and Engine Parts Manufacturing		750
336321	Vehicular Lighting Equipment Manufacturing		500
336322	Other Motor Vehicle Electrical and Electronic Equipment Manufacturing		750
336330	Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing		750
336340	Motor Vehicle Brake System Manufacturing		750
336350	Motor Vehicle Transmission and Power Train Parts Manufacturing		750
336360	Motor Vehicle Seating and Interior Trim Manufacturing		500
336370	Motor Vehicle Metal Stamping		500
336391	Motor Vehicle Air-Conditioning Manufacturing		750
336399	All Other Motor Vehicle Parts Manufacturing		750
336411	Aircraft Manufacturing		1,500
336412	Aircraft Engine and Engine Parts Manufacturing		1,000
336413	Other Aircraft Part and Auxiliary Equipment Manufacturing ⁷		1,000 ⁷
336414	Guided Missile and Space Vehicle Manufacturing		1,000
336415	Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing		1,000
336419	Other Guided Missile and Space Vehicle Parts and Auxiliary Equipment Manufacturing		1,000
336510	Railroad Rolling Stock Manufacturing		1,000
336611	Ship Building and Repairing		1,000
336612	Boat Building		500
336991	Motorcycle, Bicycle and Parts Manufacturing		500
336992	Military Armored Vehicle, Tank and Tank Component Manufacturing		1,000
336999	All Other Transportation Equipment Manufacturing		500
Subsector 337 – Furniture and Related Product Manufacturing			
337110	Wood Kitchen Cabinet and Counter Top Manufacturing		500
337121	Upholstered Household Furniture Manufacturing		500
337122	Nonupholstered Wood Household Furniture Manufacturing		500
337124	Metal Household Furniture Manufacturing		500
337125	Household Furniture (except Wood and Metal) Manufacturing		500
337127	Institutional Furniture Manufacturing		500

337129	Wood Television, Radio, and Sewing Machine Cabinet Manufacturing		500
337211	Wood Office Furniture Manufacturing		500
337212	Custom Architectural Woodwork and Millwork Manufacturing		500
337214	Office Furniture (Except Wood) Manufacturing		500
337215	Showcase, Partition, Shelving, and Locker Manufacturing		500
337910	Mattress Manufacturing		500
337920	Blind and Shade Manufacturing		500
Subsector 339 – Miscellaneous Manufacturing			
339112	Surgical and Medical Instrument Manufacturing		500
339113	Surgical Appliance and Supplies Manufacturing		500
339114	Dental Equipment and Supplies Manufacturing		500
339115	Ophthalmic Goods Manufacturing		500
339116	Dental Laboratories		500
339911	Jewelry (except Costume) Manufacturing		500
339912	Silverware and Hollowware Manufacturing		500
339913	Jewelers' Material and Lapidary Work Manufacturing		500
339914	Costume Jewelry and Novelty Manufacturing		500
339920	Sporting and Athletic Goods Manufacturing		500
339931	Doll and Stuffed Toy Manufacturing		500
339932	Game, Toy, and Children's Vehicle Manufacturing		500
339941	Pen and Mechanical Pencil Manufacturing		500
339942	Lead Pencil and Art Good Manufacturing		500
339943	Marking Device Manufacturing		500
339944	Carbon Paper and Inked Ribbon Manufacturing		500
339950	Sign Manufacturing		500
339991	Gasket, Packing, and Sealing Device Manufacturing		500
339992	Musical Instrument Manufacturing		500
339993	Fastener, Button, Needle and Pin Manufacturing		500
339994	Broom, Brush and Mop Manufacturing		500
339995	Burial Casket Manufacturing		500
339999	All Other Miscellaneous Manufacturing		500

Sector 42 – Wholesale Trade

(These NAICS codes shall not be used to classify Government acquisitions for supplies. They also shall not be used by Federal government contractors when subcontracting for the acquisition for supplies. The applicable manufacturing NAICS code shall be used to classify acquisitions for supplies. A Wholesale Trade or Retail Trade business concern submitting an offer or a quote on a supply acquisition is categorized as a nonmanufacturer and deemed small if it has 500 or fewer employees and meets the requirements of 13 CFR 121.406.)

Subsector 423 – Merchant Wholesalers, Durable Goods

423110	Automobile and Other Motor Vehicle Merchant Wholesalers		100
423120	Motor Vehicle Supplies and New Parts Merchant Wholesalers		100
423130	Tire and Tube Merchant Wholesalers		100
423140	Motor Vehicle Parts (Used) Merchant Wholesalers		100
423210	Furniture Merchant Wholesalers		100
423220	Home Furnishing Merchant Wholesalers		100
423310	Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers		100
423320	Brick, Stone, and Related Construction Material Merchant Wholesalers		100
423330	Roofing, Siding, and Insulation Material Merchant Wholesalers		100
423390	Other Construction Material Merchant Wholesalers		100
423410	Photographic Equipment and Supplies Merchant Wholesalers		100
423420	Office Equipment Merchant Wholesalers		100
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers		100
423440	Other Commercial Equipment Merchant Wholesalers		100
423450	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers		100
423460	Ophthalmic Goods Merchant Wholesalers		100
423490	Other Professional Equipment and Supplies Merchant Wholesalers		100
423510	Metal Service Centers and Other Metal Merchant Wholesalers		100
423520	Coal and Other Mineral and Ore Merchant Wholesalers		100
423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers		100

423620	Electrical and Electronic Appliance, Television, and Radio Set Merchant Wholesalers		100
423690	Other Electronic Parts and Equipment Merchant Wholesalers		100
423710	Hardware Merchant Wholesalers		100
423720	Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers		100
423730	Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers		100
423740	Refrigeration Equipment and Supplies Merchant Wholesalers		100
423810	Construction and Mining (except Oil Well) Machinery and Equipment Merchant Wholesalers		100
423820	Farm and Garden Machinery and Equipment Merchant Wholesalers		100
423830	Industrial Machinery and Equipment Merchant Wholesalers		100
423840	Industrial Supplies Merchant Wholesalers		100
423850	Service Establishment Equipment and Supplies Merchant Wholesalers		100
423860	Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers		100
423910	Sporting and Recreational Goods and Supplies Merchant Wholesalers		100
423920	Toy and Hobby Goods and Supplies Merchant Wholesalers		100
423930	Recyclable Material Merchant Wholesalers		100
423940	Jewelry, Watch, Precious Stone, and Precious Metal Merchant Wholesalers		100
423990	Other Miscellaneous Durable Goods Merchant Wholesalers		100
Subsector 424 – Merchant Wholesalers, Nondurable Goods			
424110	Printing and Writing Paper Merchant Wholesalers		100
424120	Stationary and Office Supplies Merchant Wholesalers		100
424130	Industrial and Personal Service Paper Merchant Wholesalers		100
424210	Drugs and Druggists' Sundries Merchant Wholesalers		100
424310	Piece Goods, Notions, and Other Dry Goods Merchant Wholesalers		100
424320	Men's and Boys' Clothing and Furnishings Merchant Wholesalers		100
424330	Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers		100
424340	Footwear Merchant Wholesalers		100

424410	General Line Grocery Merchant Wholesalers		100
424420	Packaged Frozen Food Merchant Wholesalers		100
424430	Dairy Product (except Dried or Canned) Merchant Wholesalers		100
424440	Poultry and Poultry Product Merchant Wholesalers		100
424450	Confectionery Merchant Wholesalers		100
424460	Fish and Seafood Merchant Wholesalers		100
424470	Meat and Meat Product Merchant Wholesalers		100
424480	Fresh Fruit and Vegetable Merchant Wholesalers		100
424490	Other Grocery and Related Products Merchant Wholesalers		100
424510	Grain and Field Bean Merchant Wholesalers		100
424520	Livestock Merchant Wholesalers		100
424590	Other Farm Product Raw Material Merchant Wholesalers		100
424610	Plastics Materials and Basic Forms and Shapes Merchant Wholesalers		100
424690	Other Chemical and Allied Products Merchant Wholesalers		100
424710	Petroleum Bulk Stations and Terminals		100
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)		100
424810	Beer and Ale Merchant Wholesalers		100
424820	Wine and Distilled Alcoholic Beverage Merchant Wholesalers		100
424910	Farm Supplies Merchant Wholesalers		100
424920	Book, Periodical, and Newspaper Merchant Wholesalers		100
424930	Flower, Nursery Stock, and Florists' Supplies Merchant Wholesalers		100
424940	Tobacco and Tobacco Product Merchant Wholesalers		100
424950	Paint, Varnish, and Supplies Merchant Wholesalers		100
424990	Other Miscellaneous Nondurable Goods Merchant Wholesalers		100
Subsector 425 – Wholesale Electronic Markets and Agents and Brokers			
425110	Business to Business Electronic Markets		100
425120	Wholesale Trade Agents and Brokers		100

Sector 44 - 45 – Retail Trade			
(These NAICS codes shall not be used to classify Government acquisitions for supplies. They also shall not be used by Federal government contractors when subcontracting for the acquisition for supplies. The applicable manufacturing NAICS code shall be used to classify acquisitions for supplies. A Wholesale Trade or Retail Trade business concern submitting an offer or a quote on a supply acquisition is categorized as a nonmanufacturer and deemed small if it has 500 or fewer employees and meets the requirements of 13 CFR 121.406.)			
Subsector 441 – Motor Vehicle and Parts Dealers			
441110	New Car Dealers		200
441120	Used Car Dealers	\$23.0	
441210	Recreational Vehicle Dealers	\$30.0	
441221	Motorcycle, ATV, and Personal Watercraft Dealers	\$30.0	
441222	Boat Dealers	\$30.0	
441229	All Other Motor Vehicle Dealers	\$7.0	
<i>Except,</i>	Aircraft Dealers, Retail	\$25.5	
441310	Automotive Parts and Accessories Stores	\$14.0	
441320	Tire Dealers	\$14.0	
Subsector 442 – Furniture and Home Furnishings Stores			
442110	Furniture Stores	\$19.0	
442210	Floor Covering Stores	\$7.0	
442291	Window Treatment Stores	\$7.0	
442299	All Other Home Furnishings Stores	\$19.0	
Subsector 443 – Electronics and Appliance Stores			
443111	Household Appliance Stores	\$10.0	
443112	Radio, Television and Other Electronics Stores	\$25.5	
443120	Computer and Software Stores	\$25.5	
443130	Camera and Photographic Supplies Stores	\$19.0	
Subsector 444 – Building Material and Garden Equipment and Supplies Dealers			
444110	Home Centers	\$35.5	
444120	Paint and Wallpaper Stores	\$25.5	
444130	Hardware Stores	\$7.0	
444190	Other Building Material Dealers	\$19.0	
444210	Outdoor Power Equipment Stores	\$7.0	
444220	Nursery and Garden Centers	\$10.0	
Subsector 445 – Food and Beverage Stores			
445110	Supermarkets and Other Grocery (except Convenience) Stores	\$30.0	

445120	Convenience Stores	\$27.0	
445210	Meat Markets	\$7.0	
445220	Fish and Seafood Markets	\$7.0	
445230	Fruit and Vegetable Markets	\$7.0	
445291	Baked Goods Stores	\$7.0	
445292	Confectionery and Nut Stores	\$7.0	
445299	All Other Specialty Food Stores	\$7.0	
445310	Beer, Wine and Liquor Stores	\$7.0	
Subsector 446 – Health and Personal Care Stores			
446110	Pharmacies and Drug Stores	\$25.5	
446120	Cosmetics, Beauty Supplies and Perfume Stores	\$25.5	
446130	Optical Goods Stores	\$19.0	
446191	Food (Health) Supplement Stores	\$14.0	
446199	All Other Health and Personal Care Stores	\$7.0	
Subsector 447 – Gasoline Stations			
447110	Gasoline Stations with Convenience Stores	\$27.0	
447190	Other Gasoline Stations	\$14.0	
Subsector 448 – Clothing and Clothing Accessories Stores			
448110	Men's Clothing Stores	\$10.0	
448120	Women's Clothing Stores	\$25.5	
448130	Children's and Infants' Clothing Stores	\$30.0	
448140	Family Clothing Stores	\$35.5	
448150	Clothing Accessories Stores	\$14.0	
448190	Other Clothing Stores	\$19.0	
448210	Shoe Stores	\$25.5	
448310	Jewelry Stores	\$14.0	
448320	Luggage and Leather Goods Stores	\$25.5	
Subsector 451 – Sporting Good, Hobby, Book and Music Stores			
451110	Sporting Goods Stores	\$14.0	
451120	Hobby, Toy and Game Stores	\$25.5	
451130	Sewing, Needlework and Piece Goods Stores	\$25.5	
451140	Musical Instrument and Supplies Stores	\$10.0	
451211	Book Stores	\$25.5	
451212	News Dealers and Newsstands	\$7.0	
451220	Prerecorded Tape, Compact Disc and Record Stores	\$30.0	
Subsector 452 – General Merchandise Stores			
452111	Department Stores (except Discount Department Stores)	\$30.0	
452112	Discount Department Stores	\$27.0	

452910	Warehouse Clubs and Superstores	\$27.0	
452990	All Other General Merchandise Stores	\$30.0	
Subsector 453 – Miscellaneous Store Retailers			
453110	Florists	\$7.0	
453210	Office Supplies and Stationery Stores	\$30.0	
453220	Gift, Novelty and Souvenir Stores	\$7.0	
453310	Used Merchandise Stores	\$7.0	
453910	Pet and Pet Supplies Stores	\$19.0	
453920	Art Dealers	\$7.0	
453930	Manufactured (Mobile) Home Dealers	\$14.0	
453991	Tobacco Stores	\$7.0	
453998	All Other Miscellaneous Store Retailers (except Tobacco Stores)	\$7.0	
Subsector 454 – Nonstore Retailers			
454111	Electronic Shopping	\$30.0	
454112	Electronic Auctions	\$35.5	
454113	Mail-Order Houses	\$35.5	
454210	Vending Machine Operators	\$10.0	
454311	Heating Oil Dealers		50
454312	Liquefied Petroleum Gas (Bottled Gas) Dealers		50
454319	Other Fuel Dealers	\$7.0	
454390	Other Direct Selling Establishments	\$7.0	
Sector 48 - 49 – Transportation and Warehousing			
Subsector 481 – Air Transportation			
481111	Scheduled Passenger Air Transportation		1,500
481112	Scheduled Freight Air Transportation		1,500
481211	Nonscheduled Chartered Passenger Air Transportation		1,500
<i>Except,</i>	Offshore Marine Air Transportation Services	\$28.0	
481212	Nonscheduled Chartered Freight Air Transportation		1,500
<i>Except,</i>	Offshore Marine Air Transportation Services	\$28.0	
481219	Other Nonscheduled Air Transportation	\$7.0	
Subsector 482 – Rail Transportation			
482111	Line-Haul Railroads		1,500
482112	Short Line Railroads		500
Subsector 483 – Water Transportation¹⁵			
483111	Deep Sea Freight Transportation		500
483112	Deep Sea Passenger Transportation		500
483113	Coastal and Great Lakes Freight Transportation		500
483114	Coastal and Great Lakes Passenger Transportation		500

483211	Inland Water Freight Transportation		500
483212	Inland Water Passenger Transportation		500
Subsector 484 – Truck Transportation			
484110	General Freight Trucking, Local	\$25.5	
484121	General Freight Trucking, Long-Distance, Truckload	\$25.5	
484122	General Freight Trucking, Long-Distance, Less Than Truckload	\$25.5	
484210	Used Household and Office Goods Moving	\$25.5	
484220	Specialized Freight (except Used Goods) Trucking, Local	\$25.5	
484230	Specialized Freight (except Used Goods) Trucking, Long-Distance	\$25.5	
Subsector 485 – Transit and Ground Passenger Transportation			
485111	Mixed Mode Transit Systems	\$7.0	
485112	Commuter Rail Systems	\$7.0	
485113	Bus and Other Motor Vehicle Transit Systems	\$7.0	
485119	Other Urban Transit Systems	\$7.0	
485210	Interurban and Rural Bus Transportation	\$7.0	
485310	Taxi Service	\$7.0	
485320	Limousine Service	\$7.0	
485410	School and Employee Bus Transportation	\$7.0	
485510	Charter Bus Industry	\$7.0	
485991	Special Needs Transportation	\$7.0	
485999	All Other Transit and Ground Passenger Transportation	\$7.0	
Subsector 486 – Pipeline Transportation			
486110	Pipeline Transportation of Crude Oil		1,500
486210	Pipeline Transportation of Natural Gas	\$7.0	
486910	Pipeline Transportation of Refined Petroleum Products		1,500
486990	All Other Pipeline Transportation	\$34.5	
Subsector 487 – Scenic and Sightseeing Transportation			
487110	Scenic and Sightseeing Transportation, Land	\$7.0	
487210	Scenic and Sightseeing Transportation, Water	\$7.0	
487990	Scenic and Sightseeing Transportation, Other	\$7.0	
Subsector 488 – Support Activities for Transportation			
488111	Air Traffic Control	\$7.0	
488119	Other Airport Operations	\$7.0	
488190	Other Support Activities for Air Transportation	\$7.0	
488210	Support Activities for Rail Transportation	\$7.0	
488310	Port and Harbor Operations	\$25.5	
488320	Marine Cargo Handling	\$25.5	

488330	Navigational Services to Shipping	\$7.0	
488390	Other Support Activities for Water Transportation	\$7.0	
488410	Motor Vehicle Towing	\$7.0	
488490	Other Support Activities for Road Transportation	\$7.0	
488510	Freight Transportation Arrangement ¹⁰	\$7.0 ¹⁰	
<i>Except,</i>	Non-Vessel Owning Common Carriers and Household Goods Forwarders	\$25.5	
488991	Packing and Crating	\$25.5	
488999	All Other Support Activities for Transportation	\$7.0	
Subsector 491 – Postal Service			
491110	Postal Service	\$7.0	
Subsector 492 – Couriers and Messengers			
492110	Couriers and Express Delivery Services		1,500
492210	Local Messengers and Local Delivery	\$25.5	
Subsector 493 – Warehousing and Storage			
493110	General Warehousing and Storage	\$25.5	
493120	Refrigerated Warehousing and Storage	\$25.5	
493130	Farm Product Warehousing and Storage	\$25.5	
493190	Other Warehousing and Storage	\$25.5	
Sector 51 – Information			
Subsector 511 – Publishing Industries (except Internet)			
511110	Newspaper Publishers		500
511120	Periodical Publishers		500
511130	Book Publishers		500
511140	Directory and Mailing List Publishers		500
511191	Greeting Card Publishers		500
511199	All Other Publishers		500
511210	Software Publishers	\$25.0	
Subsector 512 – Motion Picture and Sound Recording Industries			
512110	Motion Picture and Video Production	\$29.5	
512120	Motion Picture and Video Distribution	\$29.5	
512131	Motion Picture Theaters (except Drive-Ins)	\$7.0	
512132	Drive-In Motion Picture Theaters	\$7.0	
512191	Teleproduction and Other Postproduction Services	\$29.5	
512199	Other Motion Picture and Video Industries	\$7.0	
512210	Record Production	\$7.0	
512220	Integrated Record Production/Distribution		750
512230	Music Publishers		500
512240	Sound Recording Studios	\$7.0	

512290	Other Sound Recording Industries	\$7.0	
Subsector 515 – Broadcasting (except Internet)			
515111	Radio Networks	\$7.0	
515112	Radio Stations	\$7.0	
515120	Television Broadcasting	\$14.0	
515210	Cable and Other Subscription Programming	\$15.0	
Subsector 517 – Telecommunications			
517110	Wired Telecommunications Carriers		1,500
517210	Wireless Telecommunications Carriers (except Satellite)		1,500
517410	Satellite Telecommunications	\$15.0	
517911	Telecommunications Resellers		1,500
517919	All Other Telecommunications	\$25.0	
Subsector 518 –Data Processing, Hosting, and Related Services			
518210	Data Processing, Hosting, and Related Services	\$25.0	
Subsector 519 – Other Information Services			
519110	News Syndicates	\$7.0	
519120	Libraries and Archives	\$7.0	
519130	Internet Publishing and Broadcasting and Web Search Portals		500
519190	All Other Information Services	\$7.0	
Sector 52 – Finance and Insurance			
Subsector 522 – Credit Intermediation and Related Activities			
522110	Commercial Banking ⁸	\$175 million in assets ⁸	
522120	Savings Institutions ⁸	\$175 million in assets ⁸	
522130	Credit Unions ⁸	\$175 million in assets ⁸	
522190	Other Depository Credit Intermediation ⁸	\$175 million in assets ⁸	
522210	Credit Card Issuing ⁸	\$175 million in assets ⁸	
522220	Sales Financing	\$7.0	
522291	Consumer Lending	\$7.0	
522292	Real Estate Credit	\$7.0	
522293	International Trade Financing ⁸	\$175 million in assets ⁸	
522294	Secondary Market Financing	\$7.0	
522298	All Other Nondepository Credit Intermediation	\$7.0	
522310	Mortgage and Nonmortgage Loan Brokers	\$7.0	

522320	Financial Transactions, Reserve, and Clearinghouse Activities	\$7.0	
522390	Other Activities Related to Credit Intermediation	\$7.0	
Subsector 523 – Financial Investments and Related Activities			
523110	Investment Banking and Securities Dealing	\$7.0	
523120	Securities Brokerage	\$7.0	
523130	Commodity Contracts Dealing	\$7.0	
523140	Commodity Contracts Brokerage	\$7.0	
523210	Securities and Commodity Exchanges	\$7.0	
523910	Miscellaneous Intermediation	\$7.0	
523920	Portfolio Management	\$7.0	
523930	Investment Advice	\$7.0	
523991	Trust, Fiduciary and Custody Activities	\$7.0	
523999	Miscellaneous Financial Investment Activities	\$7.0	
Subsector 524 – Insurance Carriers and Related Activities			
524113	Direct Life Insurance Carriers	\$7.0	
524114	Direct Health and Medical Insurance Carriers	\$7.0	
524126	Direct Property and Casualty Insurance Carriers		1,500
524127	Direct Title Insurance Carriers	\$7.0	
524128	Other Direct Insurance (except Life, Health and Medical) Carriers	\$7.0	
524130	Reinsurance Carriers	\$7.0	
524210	Insurance Agencies and Brokerages	\$7.0	
524291	Claims Adjusting	\$7.0	
524292	Third Party Administration of Insurance and Pension Funds	\$7.0	
524298	All Other Insurance Related Activities	\$7.0	
Subsector 525 – Funds, Trusts and Other Financial Vehicles			
525110	Pension Funds	\$7.0	
525120	Health and Welfare Funds	\$7.0	
525190	Other Insurance Funds	\$7.0	
525910	Open-End Investment Funds	\$7.0	
525920	Trusts, Estates, and Agency Accounts	\$7.0	
525990	Other Financial Vehicles	\$7.0	
Sector 53 – Real Estate and Rental and Leasing			
Subsector 531 – Real Estate			
531110	Lessors of Residential Buildings and Dwellings	\$7.0	
531120	Lessors of Nonresidential Buildings (except Miniwarehouses)	\$7.0	
531130	Lessors of Miniwarehouses and Self Storage Units	\$25.5	

531190	Lessors of Other Real Estate Property	\$7.0	
<i>Except,</i>	Leasing of Building Space to Federal Government by Owners ⁹	\$20.5 ⁹	
531210	Offices of Real Estate Agents and Brokers ¹⁰	\$2.0 ¹⁰	
531311	Residential Property Managers	\$2.0	
531312	Nonresidential Property Managers	\$2.0	
531320	Offices of Real Estate Appraisers	\$2.0	
531390	Other Activities Related to Real Estate	\$2.0	
Subsector 532 – Rental and Leasing Services			
532111	Passenger Car Rental	\$25.5	
532112	Passenger Car Leasing	\$25.5	
532120	Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing	\$25.5	
532210	Consumer Electronics and Appliances Rental	\$7.0	
532220	Formal Wear and Costume Rental	\$7.0	
532230	Video Tape and Disc Rental	\$7.0	
532291	Home Health Equipment Rental	\$7.0	
532292	Recreational Goods Rental	\$7.0	
532299	All Other Consumer Goods Rental	\$7.0	
532310	General Rental Centers	\$7.0	
532411	Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing	\$7.0	
532412	Construction, Mining and Forestry Machinery and Equipment Rental and Leasing	\$7.0	
532420	Office Machinery and Equipment Rental and Leasing	\$25.0	
532490	Other Commercial and Industrial Machinery and Equipment Rental and Leasing	\$7.0	
Subsector 533 – Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)			
533110	Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	\$7.0	
Sector 54 – Professional, Scientific and Technical Services			
Subsector 541 – Professional, Scientific and Technical Services			
541110	Offices of Lawyers	\$7.0	
541191	Title Abstract and Settlement Offices	\$7.0	
541199	All Other Legal Services	\$7.0	
541211	Offices of Certified Public Accountants	\$8.5	
541213	Tax Preparation Services	\$7.0	
541214	Payroll Services	\$8.5	
541219	Other Accounting Services	\$8.5	
541310	Architectural Services	\$4.5	
541320	Landscape Architectural Services	\$7.0	

541330	Engineering Services	\$4.5	
<i>Except,</i>	Military and Aerospace Equipment and Military Weapons	\$27.0	
<i>Except,</i>	Contracts and Subcontracts for Engineering Services Awarded Under the National Energy Policy Act of 1992	\$27.0	
<i>Except,</i>	Marine Engineering and Naval Architecture	\$18.5	
541340	Drafting Services	\$7.0	
<i>Except,</i>	Map Drafting	\$4.5	
541350	Building Inspection Services	\$7.0	
541360	Geophysical Surveying and Mapping Services	\$4.5	
541370	Surveying and Mapping (except Geophysical) Services	\$4.5	
541380	Testing Laboratories	\$12.0	
541410	Interior Design Services	\$7.0	
541420	Industrial Design Services	\$7.0	
541430	Graphic Design Services	\$7.0	
541490	Other Specialized Design Services	\$7.0	
541511	Custom Computer Programming Services	\$25.0	
541512	Computer Systems Design Services	\$25.0	
541513	Computer Facilities Management Services	\$25.0	
541519	Other Computer Related Services	\$25.0	
<i>Except,</i>	Information Technology Value Added Resellers ¹⁸		150 ¹⁸
541611	Administrative Management and General Management Consulting Services	\$7.0	
541612	Human Resources Consulting Services	\$7.0	
541613	Marketing Consulting Services	\$7.0	
541614	Process, Physical Distribution and Logistics Consulting Services	\$7.0	
541618	Other Management Consulting Services	\$7.0	
541620	Environmental Consulting Services	\$7.0	
541690	Other Scientific and Technical Consulting Services	\$7.0	
541711	Research and Development in Biotechnology ¹¹		500 ¹¹
541712	Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology) ¹¹		500 ¹¹
<i>Except,</i>	Aircraft		1,500
<i>Except,</i>	Aircraft Parts, and Auxiliary Equipment, and Aircraft Engine Parts		1,000
<i>Except,</i>	Space Vehicles and Guided Missiles, their Propulsion Units, their Propulsion Units Parts, and their Auxiliary Equipment and Parts		1,000

541720	Research and Development in the Social Sciences and Humanities	\$7.0	
541810	Advertising Agencies ¹⁰	\$7.0 ¹⁰	
541820	Public Relations Agencies	\$7.0	
541830	Media Buying Agencies	\$7.0	
541840	Media Representatives	\$7.0	
541850	Display Advertising	\$7.0	
541860	Direct Mail Advertising	\$7.0	
541870	Advertising Material Distribution Services	\$7.0	
541890	Other Services Related to Advertising	\$7.0	
541910	Marketing Research and Public Opinion Polling	\$7.0	
541921	Photography Studios, Portrait	\$7.0	
541922	Commercial Photography	\$7.0	
541930	Translation and Interpretation Services	\$7.0	
541940	Veterinary Services	\$7.0	
541990	All Other Professional, Scientific and Technical Services	\$7.0	
Sector 55 – Management of Companies and Enterprises			
Subsector 551 – Management of Companies and Enterprises			
551111	Offices of Bank Holding Companies	\$7.0	
551112	Offices of Other Holding Companies	\$7.0	
Sector 56 – Administrative and Support, Waste Management and Remediation Services			
Subsector 561 – Administrative and Support Services			
561110	Office Administrative Services	\$7.0	
561210	Facilities Support Services ¹²	\$35.5 ¹²	
561311	Employment Placement Agencies	\$7.0	
561312	Executive Search Services	\$7.0	
561320	Temporary Help Services	\$13.5	
561330	Professional Employer Organizations	\$13.5	
561410	Document Preparation Services	\$7.0	
561421	Telephone Answering Services	\$7.0	
561422	Telemarketing Bureaus and Other contact Centers	\$7.0	
561431	Private Mail Centers	\$7.0	
561439	Other Business Service Centers (including Copy Shops)	\$7.0	
561440	Collection Agencies	\$7.0	
561450	Credit Bureaus	\$7.0	
561491	Repossession Services	\$7.0	
561492	Court Reporting and Stenotype Services	\$7.0	

561499	All Other Business Support Services	\$7.0	
561510	Travel Agencies ¹⁰	\$3.5 ¹⁰	
561520	Tour Operators ¹⁰	\$7.0 ¹⁰	
561591	Convention and Visitors Bureaus	\$7.0	
561599	All Other Travel Arrangement and Reservation Services	\$7.0	
561611	Investigation Services	\$12.5	
561612	Security Guards and Patrol Services	\$18.5	
561613	Armored Car Services	\$12.5	
561621	Security Systems Services (except Locksmiths)	\$12.5	
561622	Locksmiths	\$7.0	
561710	Exterminating and Pest Control Services	\$7.0	
561720	Janitorial Services	\$16.5	
561730	Landscaping Services	\$7.0	
561740	Carpet and Upholstery Cleaning Services	\$4.5	
561790	Other Services to Buildings and Dwellings	\$7.0	
561910	Packaging and Labeling Services	\$7.0	
561920	Convention and Trade Show Organizers ¹⁰	\$7.0 ¹⁰	
561990	All Other Support Services	\$7.0	
Subsector 562 – Waste Management and Remediation Services			
562111	Solid Waste Collection	\$12.5	
562112	Hazardous Waste Collection	\$12.5	
562119	Other Waste Collection	\$12.5	
562211	Hazardous Waste Treatment and Disposal	\$12.5	
562212	Solid Waste Landfill	\$12.5	
562213	Solid Waste Combustors and Incinerators	\$12.5	
562219	Other Nonhazardous Waste Treatment and Disposal	\$12.5	
562910	Remediation Services	\$14.0	
<i>Except,</i>	Environmental Remediation Services ¹⁴		500 ¹⁴
562920	Materials Recovery Facilities	\$12.5	
562991	Septic Tank and Related Services	\$7.0	
562998	All Other Miscellaneous Waste Management Services	\$7.0	
Sector 61 – Educational Services			
Subsector 611 – Educational Services			
611110	Elementary and Secondary Schools	\$7.0	
611210	Junior Colleges	\$7.0	
611310	Colleges, Universities and Professional Schools	\$7.0	
611410	Business and Secretarial Schools	\$7.0	
611420	Computer Training	\$7.0	

611430	Professional and Management Development Training	\$7.0	
611511	Cosmetology and Barber Schools	\$7.0	
611512	Flight Training	\$25.5	
611513	Apprenticeship Training	\$7.0	
611519	Other Technical and Trade Schools	\$7.0	
<i>Except,</i>	Job Corps Centers ¹⁶	\$35.5 ¹⁶	
611610	Fine Arts Schools	\$7.0	
611620	Sports and Recreation Instruction	\$7.0	
611630	Language Schools	\$7.0	
611691	Exam Preparation and Tutoring	\$7.0	
611692	Automobile Driving Schools	\$7.0	
611699	All Other Miscellaneous Schools and Instruction	\$7.0	
611710	Educational Support Services	\$7.0	
Sector 62 – Health Care and Social Assistance			
Subsector 621 – Ambulatory Health Care Services			
621111	Offices of Physicians (except Mental Health Specialists)	\$10.0	
621112	Offices of Physicians, Mental Health Specialists	\$10.0	
621210	Offices of Dentists	\$7.0	
621310	Offices of Chiropractors	\$7.0	
621320	Offices of Optometrists	\$7.0	
621330	Offices of Mental Health Practitioners (except Physicians)	\$7.0	
621340	Offices of Physical, Occupational and Speech Therapists and Audiologists	\$7.0	
621391	Offices of Podiatrists	\$7.0	
621399	Offices of All Other Miscellaneous Health Practitioners	\$7.0	
621410	Family Planning Centers	\$10.0	
621420	Outpatient Mental Health and Substance Abuse Centers	\$10.0	
621491	HMO Medical Centers	\$10.0	
621492	Kidney Dialysis Centers	\$34.5	
621493	Freestanding Ambulatory Surgical and Emergency Centers	\$10.0	
621498	All Other Outpatient Care Centers	\$10.0	
621511	Medical Laboratories	\$13.5	
621512	Diagnostic Imaging Centers	\$13.5	
621610	Home Health Care Services	\$13.5	
621910	Ambulance Services	\$7.0	
621991	Blood and Organ Banks	\$10.0	
621999	All Other Miscellaneous Ambulatory Health Care Services	\$10.0	

Subsector 622 – Hospitals			
622110	General Medical and Surgical Hospitals	\$34.5	
622210	Psychiatric and Substance Abuse Hospitals	\$34.5	
622310	Specialty (except Psychiatric and Substance Abuse) Hospitals	\$34.5	
Subsector 623 – Nursing and Residential Care Facilities			
623110	Nursing Care Facilities	\$13.5	
623210	Residential Mental Retardation Facilities	\$10.0	
623220	Residential Mental Health and Substance Abuse Facilities	\$7.0	
623311	Continuing Care Retirement Communities	\$13.5	
623312	Homes for the Elderly	\$7.0	
623990	Other Residential Care Facilities	\$7.0	
Subsector 624 – Social Assistance			
624110	Child and Youth Services	\$7.0	
624120	Services for the Elderly and Persons with Disabilities	\$7.0	
624190	Other Individual and Family Services	\$7.0	
624210	Community Food Services	\$7.0	
624221	Temporary Shelters	\$7.0	
624229	Other Community Housing Services	\$7.0	
624230	Emergency and Other Relief Services	\$7.0	
624310	Vocational Rehabilitation Services	\$7.0	
624410	Child Day Care Services	\$7.0	
Sector 71 – Arts, Entertainment and Recreation			
Subsector 711 – Performing Arts, Spectator Sports and Related Industries			
711110	Theater Companies and Dinner Theaters	\$7.0	
711120	Dance Companies	\$7.0	
711130	Musical Groups and Artists	\$7.0	
711190	Other Performing Arts Companies	\$7.0	
711211	Sports Teams and Clubs	\$7.0	
711212	Race Tracks	\$7.0	
711219	Other Spectator Sports	\$7.0	
711310	Promoters of Performing Arts, Sports and Similar Events with Facilities	\$7.0	
711320	Promoters of Performing Arts, Sports and Similar Events without Facilities	\$7.0	
711410	Agents and Managers for Artists, Athletes, Entertainers and Other Public Figures	\$7.0	
711510	Independent Artists, Writers, and Performers	\$7.0	
Subsector 712 – Museums, Historical Sites and Similar Institutions			
712110	Museums	\$7.0	

712120	Historical Sites	\$7.0	
712130	Zoos and Botanical Gardens	\$7.0	
712190	Nature Parks and Other Similar Institutions	\$7.0	
Subsector 713 – Amusement, Gambling and Recreation Industries			
713110	Amusement and Theme Parks	\$7.0	
713120	Amusement Arcades	\$7.0	
713210	Casinos (except Casino Hotels)	\$7.0	
713290	Other Gambling Industries	\$7.0	
713910	Golf Courses and Country Clubs	\$7.0	
713920	Skiing Facilities	\$7.0	
713930	Marinas	\$7.0	
713940	Fitness and Recreational Sports Centers	\$7.0	
713950	Bowling Centers	\$7.0	
713990	All Other Amusement and Recreation Industries	\$7.0	
Sector 72 – Accommodation and Food Services			
Subsector 721 – Accommodation			
721110	Hotels (except Casino Hotels) and Motels	\$30.0	
721120	Casino Hotels	\$30.0	
721191	Bed-and-Breakfast Inns	\$7.0	
721199	All Other Traveler Accommodation	\$7.0	
721211	RV (Recreational Vehicle) Parks and Campgrounds	\$7.0	
721214	Recreational and Vacation Camps (except Campgrounds)	\$7.0	
721310	Rooming and Boarding Houses	\$7.0	
Subsector 722 – Food Services and Drinking Places			
722110	Full-Service Restaurants	\$7.0	
722211	Limited-Service Restaurants	\$10.0	
722212	Cafeterias, Grill Buffets, and Buffets	\$25.5	
722213	Snack and Nonalcoholic Beverage Bars	\$7.0	
722310	Food Service Contractors	\$35.5	
722320	Caterers	\$7.0	
722330	Mobile Food Services	\$7.0	
722410	Drinking Places (Alcoholic Beverages)	\$7.0	
Sector 81 – Other Services			
Subsector 811 – Repair and Maintenance			
811111	General Automotive Repair	\$7.0	
811112	Automotive Exhaust System Repair	\$7.0	
811113	Automotive Transmission Repair	\$7.0	
811118	Other Automotive Mechanical and Electrical Repair and Maintenance	\$7.0	

811121	Automotive Body, Paint and Interior Repair and Maintenance	\$7.0	
811122	Automotive Glass Replacement Shops	\$10.0	
811191	Automotive Oil Change and Lubrication Shops	\$7.0	
811192	Car Washes	\$7.0	
811198	All Other Automotive Repair and Maintenance	\$7.0	
811211	Consumer Electronics Repair and Maintenance	\$7.0	
811212	Computer and Office Machine Repair and Maintenance	\$25.0	
811213	Communication Equipment Repair and Maintenance	\$10.0	
811219	Other Electronic and Precision Equipment Repair and Maintenance	\$19.0	
811310	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance	\$7.0	
811411	Home and Garden Equipment Repair and Maintenance	\$7.0	
811412	Appliance Repair and Maintenance	\$14.0	
811420	Reupholstery and Furniture Repair	\$7.0	
811430	Footwear and Leather Goods Repair	\$7.0	
811490	Other Personal and Household Goods Repair and Maintenance	\$7.0	
Subsector 812 – Personal and Laundry Services			
812111	Barber Shops	\$7.0	
812112	Beauty Salons	\$7.0	
812113	Nail Salons	\$7.0	
812191	Diet and Weight Reducing Centers	\$19.0	
812199	Other Personal Care Services	\$7.0	
812210	Funeral Homes and Funeral Services	\$7.0	
812220	Cemeteries and Crematories	\$19.0	
812310	Coin-Operated Laundries and Drycleaners	\$7.0	
812320	Drycleaning and Laundry Services (except Coin-Operated)	\$5.0	
812331	Linen Supply	\$30.0	
812332	Industrial Launderers	\$35.5	
812910	Pet Care (except Veterinary) Services	\$7.0	
812921	Photofinishing Laboratories (except One-Hour)	\$19.0	
812922	One-Hour Photofinishing	\$14.0	
812930	Parking Lots and Garages	\$35.5	
812990	All Other Personal Services	\$7.0	
Subsector 813 – Religious, Grantmaking, Civic, Professional and Similar Organizations			
813110	Religious Organizations	\$7.0	
813211	Grantmaking Foundations	\$30.0	

813212	Voluntary Health Organizations	\$25.5	
813219	Other Grantmaking and Giving Services	\$35.5	
813311	Human Rights Organizations	\$25.5	
813312	Environment, Conservation and Wildlife Organizations	\$14.0	
813319	Other Social Advocacy Organizations	\$7.0	
813410	Civic and Social Organizations	\$7.0	
813910	Business Associations	\$7.0	
813920	Professional Organizations	\$14.0	
813930	Labor Unions and Similar Labor Organizations	\$7.0	
813940	Political Organizations	\$7.0	
813990	Other Similar Organizations (except Business, Professional, Labor, and Political Organizations)	\$7.0	
Sector 92 – Public Administration¹⁹			
(Small business size standards are not established for this sector. Establishments in the Public Administration Sector are Federal, state, and local government agencies which administer and oversee government programs and activities that are not performed by private establishments.)			

FOOTNOTES

1. NAICS codes 221111, 221112, 221113, 221119, 221121, 221122 – A firm is small if, including its affiliates, it is primarily engaged in the generation, transmission, and/or distribution of electric energy for sale and its total electric output for the preceding fiscal year did not exceed 4 million megawatt hours.
2. NAICS code 237990 – Dredging: To be considered small for purposes of Government procurement, a firm must perform at least 40 percent of the volume dredged with its own equipment or equipment owned by another small dredging concern.
3. NAICS code 311421 – For purposes of Government procurement for food canning and preserving, the standard of 500 employees excludes agricultural labor as defined in section 3306(k) of the Internal Revenue Code, 26 U.S.C. 3306(k).
4. NAICS code 324110 – For purposes of Government procurement, the petroleum refiner must be a concern that has no more than 1,500 employees nor more than 125,000 barrels per calendar day total Operable Atmospheric Crude Oil Distillation capacity. Capacity includes owned or leased facilities as well as facilities under a processing agreement or an arrangement such as an exchange agreement or a throughput. The total product to be delivered under the contract must be at least 90 percent refined by the successful bidder from either crude oil or bona fide feedstocks.
5. NAICS code 326211 – For Government procurement, a firm is small for bidding on a contract for pneumatic tires within Census Classification codes 30111 and 30112, provided that:
 - a) the value of tires within Census Classification codes 30111 and 30112 which it manufactured in the United States during the previous calendar year is more than 50 percent of the value of its total worldwide manufacture,
 - b) the value of pneumatic tires within Census Classification codes 30111 and 30112 comprising its total worldwide manufacture during the preceding calendar year was less than 5 percent of the value of all such tires manufactured in the United States during that period, and
 - c) the value of the principal product which it manufactured or otherwise produced, or sold worldwide during the preceding calendar year is less than 10 percent of the total value of such products manufactured or otherwise produced or sold in the United States during that period.
6. NAICS Subsectors 333, 334, 335 and 336 – For rebuilding machinery or equipment on a factory basis, or equivalent, use the NAICS code for a newly manufactured product. Concerns performing major rebuilding or overhaul activities do not necessarily have to meet the criteria for being a "manufacturer" although the activities may be classified under a manufacturing NAICS code. Ordinary repair services or preservation are not considered rebuilding.

7. NAICS code 336413 – Contracts for the rebuilding or overhaul of aircraft ground support equipment on a contract basis are classified under NAICS code 336413.
8. NAICS Codes 522110, 522120, 522130, 522190, 522210 and 522293 – A financial institution's assets are determined by averaging the assets reported on its four quarterly financial statements for the preceding year. "Assets" for the purposes of this size standard means the assets defined according to the Federal Financial Institutions Examination Council 034 call report form.
9. NAICS code 531190 – Leasing of building space to the Federal Government by Owners: For Government procurement, a size standard of \$20.5 million in gross receipts applies to the owners of building space leased to the Federal Government. The standard does not apply to an agent.
10. NAICS codes 488510, 531210, 541810, 561510, 561520 and 561920 – As measured by total revenues, but excluding funds received in trust for an unaffiliated third party, such as bookings or sales subject to commissions. The commissions received are included as revenue.
11. NAICS code 541711 and 541712 – For research and development contracts requiring the delivery of a manufactured product, the appropriate size standard is that of the manufacturing industry.
 - a) "Research and Development" means laboratory or other physical research and development. It does not include economic, educational, engineering, operations, systems, or other nonphysical research; or computer programming, data processing, commercial and/or medical laboratory testing.
 - b) For purposes of the Small Business Innovation Research (SBIR) program only, a different definition has been established by law. See section 121.701 of these regulations.
 - c) "Research and Development" for guided missiles and space vehicles includes evaluations and simulation, and other services requiring thorough knowledge of complete missiles and spacecraft.
12. NAICS 561210 – Facilities Support Services:
 - a) If one or more activities of Facilities Support Services as defined in paragraph (b) (below in this footnote) can be identified with a specific industry and that industry accounts for 50% or more of the value of an entire procurement, then the proper classification of the procurement is that of the specific industry, not Facilities Support Services.
 - b) "Facilities Support Services" requires the performance of three or more separate activities in the areas of services or specialty trade contractors industries. If services are performed, these service activities must each be in a separate NAICS industry. If the procurement requires the use of specialty trade contractors (plumbing, painting, plastering, carpentry, etc.), all such specialty trade contractors activities are considered a single activity and classified as "Building

and Property Specialty Trade Services." Since "Building and Property Specialty Trade Services" is only one activity, two additional activities of separate NAICS industries are required for a procurement to be classified as "Facilities Support Services."

13. NAICS code 238990 – Building and Property Specialty Trade Services:

If a procurement requires the use of multiple specialty trade contractors (i.e., plumbing, painting, plastering, carpentry, etc.), and no specialty trade accounts for 50% or more of the value of the procurement, all such specialty trade contractors activities are considered a single activity and classified as Building and Property Specialty Trade Services.

14. NAICS 562910 – Environmental Remediation Services:

- a) For SBA assistance as a small business concern in the industry of Environmental Remediation Services, other than for Government procurement, a concern must be engaged primarily in furnishing a range of services for the remediation of a contaminated environment to an acceptable condition including, but not limited to, preliminary assessment, site inspection, testing, remedial investigation, feasibility studies, remedial design, containment, remedial action, removal of contaminated materials, storage of contaminated materials and security and site closeouts. If one of such activities accounts for 50 percent or more of a concern's total revenues, employees, or other related factors, the concern's primary industry is that of the particular industry and not the Environmental Remediation Services Industry.
- b) For purposes of classifying a Government procurement as Environmental Remediation Services, the general purpose of the procurement must be to restore or directly support the restoration of a contaminated environment. This includes activities such as preliminary assessment, site inspection, testing, remedial investigation, feasibility studies, remedial design, remediation services, containment, and removal of contaminated materials or security and site closeouts. The general purpose of the procurement need not necessarily include remedial actions. Also, the procurement must be composed of activities in three or more separate industries with separate NAICS codes or, in some instances (*e.g.*, engineering), smaller sub-components of NAICS codes with separate and distinct size standards. These activities may include, but are not limited to, separate activities in industries such as: Heavy Construction; Special Trade Contractors; Engineering Services; Architectural Services; Management Consulting Services; Hazardous and Other Waste Collection; Remediation Services; Testing Laboratories; and Research and Development in the Physical, Engineering, and Life Sciences. If any activity in the procurement can be identified with a separate NAICS code, or component of a code with a separate distinct size standard, and that industry accounts for 50 percent or more of the value of the entire procurement, then the proper size standard is the one for that particular industry, and not the Environmental Remediation Service size standard.

15. Subsector 483 – Water Transportation - Offshore Marine Services: The applicable size standard shall be \$28.0 million for firms furnishing specific transportation services to concerns engaged in offshore oil and/or natural gas exploration, drilling production, or marine research; such services encompass passenger and freight transportation, anchor handling, and related logistical services to and from the work site.
16. NAICS code 611519 – Job Corps Centers. For classifying a Federal procurement, the purpose of the solicitation must be for the management and operation of a U.S. Department of Labor Job Corps Center. The activities involved include admissions activities, life skills training, educational activities, comprehensive career preparation activities, career development activities, career transition activities, as well as the management and support functions and services needed to operate and maintain the facility. For SBA assistance as a small business concern, other than for Federal Government procurements, a concern must be primarily engaged in providing the services to operate and maintain Federal Job Corps Centers.
17. NAICS code 115310 – Support Activities for Forestry – Forest Fire Suppression and Fuels Management Services are two components of Support Activities for Forestry. Forest Fire Suppression includes establishments which provide services to fight forest fires. These firms usually have fire-fighting crews and equipment. Fuels Management Services firms provide services to clear land of hazardous materials that would fuel forest fires. The treatments used by these firms may include prescribed fire, mechanical removal, establishing fuel breaks, thinning, pruning, and piling.
18. NAICS code 541519 – An Information Technology Value Added Reseller provides a total solution to information technology acquisitions by providing multi-vendor hardware and software along with significant services. Significant value added services consist of, but are not limited to, configuration consulting and design, systems integration, installation of multi-vendor computer equipment, customization of hardware or software, training, product technical support, maintenance, and end user support. For purposes of Government procurement, an information technology procurement classified under this industry category must consist of at least 15% and not more than 50% of value added services as measured by the total price less the cost of information technology hardware, computer software, and profit. If the contract consists of less than 15% of value added services, then it must be classified under a NAICS manufacturing industry. If the contract consists of more than 50% of value added services, then it must be classified under the NAICS industry that best describes the predominate service of the procurement. To qualify as an Information Technology Value Added Reseller for purposes of SBA assistance, other than for Government procurement, a concern must be primarily engaged in providing information technology equipment and computer software and provide value added services which account for at least 15% of its receipts but not more than 50% of its receipts.
19. NAICS Sector 92 – Small business size standards are not established for this sector. Establishments in the Public Administration sector are Federal, State, and local government agencies which administer and oversee government programs and activities that are not performed by private establishments. Concerns performing operational

services for the administration of a government program are classified under the NAICS private sector industry based on the activities performed. Similarly, procurements for these types of services are classified under the NAICS private sector industry that best describes the activities to be performed. For example, if a government agency issues a procurement for law enforcement services, the requirement would be classified using one of the NAICS industry codes under NAICS industry 56161, Investigation, Guard, and Armored Car Services.

<p style="text-align: center;">Contacts</p> <p>SBA's Office of Government Contracting has six offices with an employee designated as a Size Specialist. Below are the office addresses and telephone numbers.</p>	
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<p style="text-align: center;">Area III</p> <p>Office of Government Contracting Atlanta Area Office U.S. Small Business Administration 233 Peachtree Street, NE Suite 1805 Atlanta, GA 30303 Tel: (404) 331-7587</p>	<p style="text-align: center;">Area VI</p> <p>Office of Government Contracting San Francisco Area Office U.S. Small Business Administration 455 Market Street 6th Floor San Francisco, CA 94105 Tel: (415) 744-8429</p>
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DOI – U.S. Geological Survey – Denver, CO

DOT – FHwy–Lakewood, CO

GSA – Denver, CO

HUD – Denver, CO

VA – Denver Acquisition & Logistics Center (DALC), Lakewood, CO

VA – Rocky Mountain Health Care Network, Glendale, CO

SBA – Contracts Division, CO

USDA – Forest Service, Lakewood, CO

Forecasts:

https://www.acquisition.gov/agency_supp_regs.asp

Wage Determinations <http://www.wdol.gov/>

Research Stats/Contracts/Contractors

<https://www.fpds.gov/> and <http://www.usaspending.gov/>

Proposed Fed. Regulations open for comment

<http://www.regulations.gov/#!/home>

USA GOV made easy – FIND Federal, State and Local offices

<http://www.firstgov.gov/>

Extended Assistance in Contracting

Colorado PTAC

6 S Tejon Street, Suite 850

Colorado Springs, CO 80903

PHONE: (719) 434-3470

EMAIL: info@ColoradoPTAC.org

HOME PAGE: www.ColoradoPTAC.org

SBDC at the Denver Metro Chamber of Commerce

1445 Market Street

Denver, CO 80202

(303) 620-8076

HOME PAGE:

<http://www.coloradosbdc.org/center.aspx?center=2000&subloc=0&mode=s>

US Department of Transportation

Small Business Transportation Resource Center

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<http://www.osdbu.dot.gov/regional/index.cfm>

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(Minority Business Development Center)

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Federal Agencies

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<http://www.colorado.gov/cs/Satellite/DPA-DFP/DFP/1251590093226>

Federal Agencies **Small Business Specialists**

Department of Agriculture, contracting offices nationwide
http://www.dm.usda.gov/procurement/business/dobizpdf/Procure_directory.pdf
HOMEPAGE:
<http://www.dm.usda.gov/procurement/business/>
<http://www.usda.gov/da/smallbus/>

Department of Agriculture, Agriculture Research Service
Natural Resources Research Center
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Some Work for Southern Colorado

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Department of Defense, Missile Defense Agency
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HOMEPAGE: http://www.mda.mil/business/smallbus_programs.html

Department of Defense, TRI CARE MANAGEMENT
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<http://www.tricare.mil/contracting/healthcare/default.aspx>

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<http://www.wapa.gov/business/default.htm>

Department of Homeland Security

http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

DHS Headquarters Procurement Operations
Customs and Border Protection
Federal Law Enforcement Training Center
Transportation Security Administration
Federal Emergency Management Agency
United States Secret Service
United States Coast Guard

Federal Emergency Management Agency
DHS/FEMA, Region VIII
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<http://www.fema.gov/business/contractor.shtm>

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<http://www.dhs.gov/dhspublic/display?theme=37>

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<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Department of the Interior, Bureau of Land
Management
Colorado State Office
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HOMEPAGE: <http://www.blm.gov/co/st/en.html>
<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Department of the Interior, Bureau of Ocean Energy
Management, Regulation & Enforcement
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<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Department of the Interior, Bureau of Reclamation
Acquisitions Operations Group
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<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Department of the Interior, National Business Center
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<http://www.aqd.nbc.gov/Business/SmallBusiness.aspx>
<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Department of the Interior, National Park Service,
Denver Service Center
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http://www.nps.gov/dsc/c_business/c_1_business.htm
<https://ideasec.nbc.gov/j2ee/forecast.jsp>

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Intermountain Sup. Office -ACG
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<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Federal Agencies

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<https://ideasec.nbc.gov/j2ee/forecast.jsp>

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<http://ideasec.nbc.gov/j2ee/login.jsp>

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<http://www.usgs.gov/contracts/index.html>

<https://ideasec.nbc.gov/j2ee/forecast.jsp>

Department of Justice

<http://www.usdoj.gov/07business/index.html>

Alcohol, Tobacco, Firearms, and Explosives

Drug Enforcement Administration

Federal Bureau of Investigation

Federal Bureau of Prisons

Federal Prison Industries/UNICOR

Justice Management Division

Office of the Federal Detention Trustee

Office of the Inspector General

United States Marshals Service

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HOME PAGE: <http://www.dol.gov/dol/business.htm>

Labor Laws: <http://www.dol.gov/>

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<http://www.epa.gov/aboutepa/index.html#doing>

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***Rules for SB:

<http://www.eeoc.gov>

HOME PAGE:

<http://www.eeoc.gov/field/denver/smallbusiness.cfm>

FDIC (nationally)

HOME PAGE:

<http://www.fdic.gov/buying/goods/index.html>

Federal Aviation Administration

HOME PAGE:

http://www.faa.gov/other_visit/consultants_contractors/

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Federal Bureau of Investigation

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Government Printing Office

<http://www.gpo.gov/vendors/index.htm>

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HOME PAGE:

<http://www.archives.gov/contracts/index.html>

<http://www.archives.gov>

Social Security Administration

HOME PAGE:

<http://www.socialsecurity.gov/oag/osdbu/osdbu.htm>

Rules on Social Security:

<http://www.ssa.gov>

U.S. Postal Service (construction/alteration/region)

HOME PAGE: <http://about.usps.com/doing-business/welcome.htm> Learn More About What We
Buy & Who Buys What [RTF](#)

Prime:

<http://www.parsons.com/projects/Pages/usps-program.aspx>

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U. S Treasury

<http://www.treasury.gov/resource-center/sb-programs/Small-Disadvantaged-Business/Pages/Small-and-Disadvantaged-Business-Utilization1.aspx>

Federal Agencies

New Mexico Liaison Agencies

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Corps of Engineers-Albuquerque, NM
Department of Energy Albuquerque, NM
Air Force Operational Test and Evaluation
(AFOTEC) Albuquerque, NM
DVA Hospital-Albuquerque, NM
Holloman AFB-Alamogordo, NM
USAF, Phillips Laboratory-Albuquerque, NM
White Sands Missile Range-White Sands, NM

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Brooks City-Base - San Antonio, TX
Fort Sam Houston - San Antonio, TX
Lackland AFB - San Antonio, TX
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VA Medical Center–Dallas, TX
Red River Army Depot–Texarkana, TX
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Prefers: EMAIL or PHONE
A&E, Design-Build

Mr. Warren Elbeck
Raytheon Systems Co.
DNS77, MS1103
16800 E. Centre Tech Parkway
Aurora, CO 80011
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PHONE (720) 858-5955
EMAIL: waelbeck@raytheon.com
HOMEPAGE: www.raytheon.com

Prime Contractors

Mr. Jim Brown
Research Systems, Inc.
Dba ITT Visual Information Solutions
4990 Pearl East circle
Boulder, CO 80301-2530
PHONE: (303) 413-3903
FAX: (303) 786-9909
EMAIL: jbrown@ittvis.com
Prefers: EMAIL
IT/Software

Mr. Doug Coffee, Proj. mgr.
Rocky Mountain Materials
And Asphalt Inc.
11910 Rand Ave.
Colorado Springs, CO 80906
PHONE: (719) 473-3100 x5261
FAX:
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Construction

Mr. C. Mark Raming, SBLO
VP Corporate Development
SWCA Environmental Consultants
Salt Lake City Office
230 South 500 East, Suite 380
Salt Lake City, UT 84102
PHONE: (801) 322-4307
Cell: (801) 209-1553
FAX: (801) 322-4808
EMAIL: mraming@swca.com
HOMEPAGE: www.swca.com
Natural/cultural resources

Ms. Amy Kappel
Sanborn Map Company, Inc.
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PHONE: (719) 593-0093
FAX: (719) 528-5093
EMAIL: akappel@sanborn.com
HOMEPAGE: www.sanborn.com
Geophysical Surveying/Mapping

Mr. Robert Hanisch, Bus. Dev. Mgr.
Severn Trent Laboratories, Inc (STL)
4955 Yarrow St.
Arvada, CO 80002
PHONE: (303) 736-0100
FAX: (303) 431-7171
EMAIL: bhanisch@stl-inc.com
No preference

Mr. Jeff Peitzmeier
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Commerce City, CO 80022
PHONE (303) 289-3595 Ext.8293
PHONE (303) 288-5667
EMAIL: Jeff.Peitzmeier@shamrockFoods.com
HOMEPAGE: www.shamrockFoods.com
Prime vendor/foods & beverages

Mr. Dan Tallman
Stratus Consulting Inc.
1881 9th St., Suite 201
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PHONE (303) 381-8265
FAX: (303) 381-8200
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Climate studies/env. research

Ms. Anita Oswald
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IT

Mr. Dave Illig
Sunrise Medical Inc.
North American Division
7477 East Dry Creek Pkwy
Longmont, CO 80503
PHONE: (303) 218-4424
FAX: (303) 218-4690
EMAIL: dave.illig@sunmetd.com
HOMEPAGE: www.sunrisemedical.com
Medical equipment

Ms. Rose Talamantes
Government Sales
JB Swift and Company (formerly Swift & Co.)
1770 Promontory Circle
Greeley, CO 80634-9038
PHONE (970) 506-7878
800-234-2560
PHONE (970) 506-8313
EMAIL: rose.talamantes@jbssa.com
HOMEPAGE: www.freshpork.com
Prefers: E-mail
Pork/ pork products

Prime Contractors

Mr. Grant Taylor, LEED AP
Taylor Kohrs LLC
9351 Grant St., Suite 500
Denver, CO 80229
PHONE: (303) 928-1863
FAX: (303) 928-1801
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HOMEPAGE: www.taylorkohrs.com
GC/Construction Management

Mr. Lawrence Keefe
Terracon, Inc.
4172 Center Park Dr.
Colorado Springs, CO 80916
PHONE (719) 597-2116
PHONE (719) 597-2117
EMAIL: lrkeefe@terracon.com
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Env. Advisory Services

Mr. Johnny Bratten
Tetra Tech FW, Inc.
% Rocky Mountain Arsenal
72nd. St. @ Quebec, Trailer Z-91
Commerce City, CO 80022
PHONE (303) 980-3536
PHONE (303) 289-0478
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Environmental cleanup

Ms. Wendy Allan
Tetra Tech EC, Inc.
143 Union Blvd., Suite 1010
Lakewood, CO 80228
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EMAIL: wendy.allan@tetrattech.com
Environmental

Ms. Debi Savastinuk
The Weitz Company
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No preference
General Contractor

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Toshiba Systems Division
Hydro Electric Power Group
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Hydroelectric power

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UCAR (Univ.Corp. for Atmosph. Research)
P.O.Box 3000
Boulder, CO 80307
PHONE: (303) 497-8869
FAX: (303) 497-8501
EMAIL: whammel@ucar.edu
Prefers: Electronic Capab. statements
Aircraft & Weather Related Research

Ms. Penny Davis
University of Colorado
Procurement Svc. Ctr.
1800 Grant St. Suite 500
Denver, CO 80203
PHONE (303) 764-3445
PHONE (303) 764-3434
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HOMEPAGE: www.cu.edu.psc
Research/educational prod.

Ms. Christina (Christie) Killingsworth
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Denver, CO 80208
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Prefers: E-mail, written
Research/educational products

Mr. George Robertson
URS Corporation
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PHONE (303) 740-2619
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Env. Engineering

Prime Contractors

Ms. Patti Strickling
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EMAIL:
HOMEPAGE: register in Lockheed Martin's data base
www.lockheedmartin.com/suppliernet
Prefers: EMAIL
Rockets

Ms. Mary Kaiser
Vaisala Inc.
194 South Taylor Avenue
Louisville, CO 80027
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Prefers: mail
Weather Instrumentation

Mr. John McClurg, VP, Marketing
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PHONE: (303) 443-3282
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EMAIL: jmcclurg@walshenv.com
HOMEPAGE: www.walshenv.com
Environmental Scientists and engineering

Washington Group International (formerly Raytheon Grp)
7800 E. Union Ave., Suite 100
Denver, CO 80237
PHONE: (303) 843-3392
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EMAIL: @wgint.com
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Prefers: E-mail

Mr. Bob Jordan
Wilson & Company
455 East Pikes Peak Ave., Suite 200
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PHONE (719) 520-5800
PHONE (719) 520-0108

Mr. Murugan Palani
Xcel Energy
(formerly Public Service Co. of Colorado)
550 15th St., 10th Floor
Denver, CO 80202
PHONE: (303) 294-2116
FAX: (303) 571-7880
HOMEPAGE: www.xcelenergy.com
Prefers:
Provides gas, electricity, steam to federal facilities

Federal contracting offices in IA, KS, MN, MO, NE, ND and SD - Contacts for small businesses				
June 2011				
	Updated 5/31/2011			
RESOURCE CONTACTS				
SBA	U.S. Small Business Administration		www.sba.gov	
PTAC	Superb no charge or low charge technical assistance for contracting with the government			
	Procurement Technical Assistant Centers		http://www.dla.mil/db/procurem.htm	
SBA	Office of Government Contracting		http://www.sba.gov/aboutsba/sbaprograms/gc/index.html	
DEPARTMENT AND AGENCY NAMES				
DOD	Defense: http://www.acq.osd.mil/osbp/	GSA		General Service Administration: http://www.gsa.gov
DOE	Energy: http://smallbusiness.doe.gov/	HHS		Health and Human Services: http://www.hhs.gov/osdbu/
DOI	Interior: http://www.doi.gov/osdbu/	USDA		Agriculture: http://www.usda.gov/da/sma
DOL	Labor: http://www.dol.gov/osbp/sbrefa/main.htm	VA		Veterans Affairs: http://www.va.gov/OSD/
DOT	Transportation: http://osdbuweb.dot.gov/	General information		www.usaspending.gov
EPA	Environmental Protection: http://www.epa.gov/smallbusiness			
SBA Office of Government Contracting Procurement Center Representatives:				
IL	Maria Galloway	O'Fallon	maria.galloway@sba.gov	(618) 319-3646
KS-MO	David Turner	Kansas City	David.Turner@sba.gov	(816) 823-1722
IA, NE, ND, SD	Dwight A. Johnson	Omaha	Dwight.Johnson@sba.gov	(402) 221-7206
Row Number	Agency/Website (click name for website)	Name	Email	Address
IOWA				
1	SBA http://www.sba.gov/ia	Dawnelle Conley	dawnelle.conley@sba.gov	210 Walnut St, Room 749 Des Moines, IA 50309
2	PTAC http://www.ciras.iastate.edu/procurement/	David Bogaczyk	bogaczyk@iastate.edu	Iowa State University 2272 Howe Hall, Suite 2620 Ames, IA 50011-2272
3	DOD Army Ammunition Plant http://sellingtoarmy.com/user/showpage.aspx?SectionID=9	Debbie Wirt	Debbie.wirt@us.army.mil	17575 State Hwy 79 Middletown, IA 52638-5000
4	DOD USPFO (National Guard) http://www.nationalguardcontracting.org/ebs/advertise_dsolicitations.asp	Mark Thompson	mark.lowell.thompson@us.army.mil	Camp Dodge 7105 NW 70th Avenue Johnston, Iowa 50131-1824

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10/27/2011

	Agency/Website (click name for website)		Name	Email	Address
5	DOE	Ames Laboratory http://www.external.ameslab.gov/	Jack Cummings	cummings@ameslab.gov	211 TASF, ISU Ames, IA 50011-3020
6	DOT	Federal Highway Administration http://www.fhwa.dot.gov/iadiv/index.htm	Joan Rost	joan.rost@fhwa.dot.gov	105 6th St Ames, IA 50010
7	GSA	Public Building Service http://www.gsa.gov	Doug L. Papineau	doug.papineau@gsa.gov	210 Walnut St, Room 165 Des Moines, IA 50309
8	GSA	Public Building Service http://www.gsa.gov	Kathy Routson-Jones	kathy.routson@gsa.gov	210 Walnut St, Room 165 Des Moines, IA 50309
9	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Tim Benoit	tim.benoit@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
10	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Thomas F. Brown	thomasf.brown@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
11	GSA	Small Business Support http://www.gsa.gov/r6smallbusiness	all inquires	business.counseling@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
12	USDA	Agricultural Research Services Midwest Area National Animal Disease Center http://www.ars.usda.gov/main/site_main.htm?modecode=36-25-30-00	Justin Niceswanger	justin.niceswanger@ars.usda.gov	1920 Dayton Avenue Ames, IA 50010
13	USDA	Agricultural Research Services Midwest Area National Animal Disease Center http://www.ars.usda.gov/main/site_main.htm?modecode=54-30-00-00	Ben Smith	Benjamin.Smith@ars.usda.gov	1920 Dayton Avenue Ames, IA 50010
14	USDA	Agricultural Research Services Midwest Area National Animal Disease Center http://www.ars.usda.gov/main/site_main.htm?modecode=54-30-00-00	Staci Black	Staci.Black@ars.usda.gov	1920 Dayton Avenue Ames, IA 50010
15	USDA	Natural Resource Conservation Service http://www.ia.nrcs.usda.gov/	Michelle Bales	Michelle.Bales@ia.usda.gov	210 Walnut St 693 Federal Building Des Moines, IA 50309
16	USDA	Rural Development Office http://www.rurdev.usda.gov/ia/	Kathy Buntenbach	kathy.buntenbach@ia.usda.gov	210 Walnut Street, Room 873 Des Moines, IA 50309-2196

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

Agency/Website (click name for website)		Name	Email	Address
17	VA	VA Medical Centers-Des Moines http://www1.va.gov/directory/guide/facility.asp?ID=40&dnum=All	Vicky Kruse vicky.kruse2@va.gov	3600 30th St Des Moines, IA 50310
18	VA	VA Medical Centers-Iowa City http://www.iowa-city.med.va.gov/	Matthew Null matthew.null@va.gov	601 Highway 6 West Iowa City, IA 52246
KANSAS				
19	SBA	http://www.sba.gov/ks	Teri L. Taylor teri.taylor@sba.gov	271 W 3rd St, N Suite 2500 Wichita, KS 67202
20	PTAC	Heartland PTAC Lead Center Southern KS http://www.heartlandptac.org	Terri Bennett – Program Manager Bennett-T@mssu.edu	3950 Newman Road Joplin, MO 64801-1512
21	PTAC	Heartland PTAC - City of Wichita Office http://www.mssu.edu/heartlandptac/	Ross Draney - Subcenter Director Draney-R@mssu.edu	455 N. Main, 12th Floor Wichita, KS 67202
22	DOD	McConnell Air Force Base www.mcconnell.af.mil	Dennis Fry Dennis.fry-02@mcconnell.af.mil	53147 Kansas St, Ste 102 McConnell AFB, KS 67221
23	DOD	Fort Leavenworth http://usacac.army.mil/cac2/	Leo Burris leo.burris@us.army.mil	600 Thomas Avenue, Room 232 Fort Leavenworth, KS 66027
24	DOD	Fort Riley www.riley.army.mil	Julie Bowell julie.bowell@us.army.mil	MICC – Directorate of Contracting 1792 12th Street Fort Riley, KS 66442
25	DOD	USPFO (National Guard) http://www.nationalguardcontracting.org/ebs/advertise/solicitations.asp	Thomas E. Coleman tcoleman@ks-arng.ngb.army.mil	2737 S Kansas Ave Topeka, KS 66611
26	DOD	Wichita DCMC- Defense contracting http://www.acq.osd.mil/osbp/sbir/solicitations/sttr02/pdf/refer02.pdf	Richard Storie rstorie@dcmdw.dcma.mil	271 West 3rd Street N Suite 6000 Wichita, KS 67202
27	DOJ	Bureau of Prisons North Central Regional Office http://www.bop.gov/locations/maps/NCR.jsp	Larry Burgess Lburgess@bop.gov	Tower II, 8th Floor 400 State Avenue Kansas City, KS 66101
28	EPA	Environmental Protection Agency Region 7 http://www.epa.gov/region7/index.htm	Chester Stovall stovall.chester@epa.gov	726 Minnesota Avenue Kansas City, KS 66101
29	GSA	Public Building Service http://www.gsa.gov/	Darrell R. Patnode darrell.patnode@gsa.gov	Frank Carlson Federal Building and Courthouse 444 Southeast Quincy Street, Room 100 Topeka, KS 66683

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

	Agency/Website (click name for website)		Name	Email	Address
30	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Tim Benoit	tim.benoit@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
31	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Thomas F. Brown	thomasf.brown@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
32	GSA	Small Business Support http://www.gsa.gov/r6smallbusiness	all inquires	business.counseling@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
33	NARA	National Archives & Records Administration http://www.eisenhower.archives.gov/	Janet Whitehair	eisenhower.library@nara.gov	200 SE Fourth St. Abilene, KS 67410
34	USDA	Agricultural Research Service http://www.ars.usda.gov/main/site_main.htm?modecode=54-30-00-00	Janette Jensen	jeannette.jensen@ks.usda.gov	U.S. Agriculture 1515 College Avenue Manhattan, KS 66502
35	USDA	Farm Service Agency www.fsa.usda.gov/ks/	Patty Hageman	patty.hageman@ks.usda	Farm Service Agency 3600 Anderson Avenue Manhattan, KS 66503
36	USDA	Forest Service http://www.fs.fed.us/r2/psicc/cim/	Dorothy Simmons	desimmons@fs.fed.us	Cimarron National Grassland 242 East Highway 56 P.O. Box 300 Elkhart, Kansas 67950
37	USDA	Natural Resource Conservation Service http://www.ks.nrcs.usda.gov/	Crystal Blackburn	crystal.blackburn@ks.usda.gov	760 S. Broadway Blvd. Salina, Kansas 67401
38	USDA	Rural Development Office http://www.rurdev.usda.gov/ks/			
39	USDA	Rural Development Office http://www.rurdev.usda.gov/ks/	Julie M. Koch	julie.koch@ks.usda.gov	1303 First American Place Suite 100 Topeka, KS 66604
40	VA	Robert J. Dole VA Medical Center & Regional Office http://www.wichita.va.gov/	Diane Keene	diane.keene@va.gov	5500 East Kellogg Street Wichita, KS 67218
41	VA	Colmery- O'Neal VA Medical Center http://www.topeka.va.gov/	Myra Bryant	Myra.Bryant@va.gov	220 Gage Boulevard Topeka, KS 66622
42	VA	Dwight D. Eisenhower Medical Center http://www.leavenworth.va.gov/	Myra Bryant	Myra.Bryant@va.gov	4101 South 4th Street Bldg. 41 Leavenworth, KS 66048

	Agency/Website (click name for website)		Name	Email	Address
43	VA	Department of VA VISN 15 Small Business Contact www.visn15.med.va.gov/	Christine Scena	Christine.Scena@va.gov	4101 South 4th St Leavenworth, KS 66048
MINNESOTA					
44	SBA	http://www.sba.gov/mn	Randall O. Czaia	randall.czaia@sba.gov	100 North 6th St Suite 210-C Butler Square Minneapolis, MN 55403
45	PTAC	www.ptac-meda.net	Sherri Komrosky	skomrosky@meda.net	250 S. 2nd Ave, Ste 106 Minneapolis, MN 55401-2214
46	DOD	US Corps of Engineers-St. Paul District http://www.mvp.usace.army.mil/	Tom Koopmeiners	thomas.h.koopmeiners@usace.army.mil	Attn: Deputy for Small Business Programs, Sibley Square at Mears Park, 190 5th Street East, Suite 401, St. Paul, MN 55101-1638
47	DOD	US Air Force-Minneapolis-St. Paul IAP-ARS http://www.selltoairforce.org/Locator/locator_map.asp?lid=90&stateid=MN#lowerMap	Darcee Copus-Sabart	darcee.copus-sabart@minneapolis.af.mil	934 CONF/LGC 760 Military Highway Minneapolis, MN 55450
48	DOI	US Fish and Wildlife Services, Region 3, Contract & Facilities Management http://www.fws.gov/midwest/contracting/	Cathy Vanatta	cathy_vanatta@fws.gov	Bishop Henry Whipple Federal Bldg One Federal Dr, Room 652 Fort Snelling, MN 55111-4056
49	DOL	Job Corps-St. Paul http://huberthumphrey.jobcorps.gov/	Doug Cyrus	cyrus.doug@jobcorps.org	Hubert Humphrey Job Corps Center 1480 Snelling Ave. St. Paul, MN 55108
50	DOT	Federal Highway Administration http://www.dot.state.mn.us/eeocm/contMan.html	Kevin Kliethermes	Kevin.kliethermes@fhwa.dot.gov	380 Jackson St Galtier Plz, Suite 500 St. Paul, MN 55101-4802
51	GSA	Public Building Service http://www.gsa.gov	Ronald Sieben	ronald.sieben@gsa.gov	One Federal Drive Fort Snelling, MN 55111
52	HHS	Indian Health Services http://www.ihs.gov/FacilitiesServices/AreaOffices/Bemidji/index.asp	Rose Cournoyer	rose.cournoyer@ihs.gov	Small Business Technical Advisor Room 215 522 Minnesota Ave Bemidji, MN 56601
53	USDA	Animal Plant Health Inspection Services http://www.aphis.usda.gov/mrpbs/buying_equipment.shtml	Larry Nelson	larry.d.nelson@aphis.usda.gov	100 N. 6th St Butler Sq. 5th Floor Minneapolis, MN 55403
54	USDA	Forest Services http://www.usda.gov/da/smallbus	Shawn Lacina	slacina@fs.fed.us	R-9 Minnesota Shared Service Contracting Unit 8901 Grand Ave PI Duluth, MN 55808

	Agency/Website (click name for website)		Name	Email	Address
55	USDA	Rural Development Office http://www.rurdev.usda.gov/mn/	Pam Tucker	Pamela.Tucker@mn.usda.gov	410 Farm Credit Service Building 375 Jackson Street St Paul, MN 55101-1853
56	USDA	Agricultural Research Services (Same web address as cell 24B)	Randy Kiehne	Randy.Kiehne@ars.usda.gov	1561 N. Lindig Avenue MN 5510 St. Paul,
57	USDA	Agricultural Research Services North Central Soil Conservation Research Laboratory (Same web address as cell 24B)	Shawn Rohloff	Shawn.Rohloff@ars.usda.gov	803 Iowa Avenue 56267 Morris MN
58	USDA	Forest Services http://www.usda.gov/da/smallbus http://www.fs.fed.us/r9/	Lori A. Humphrey	lhumphrey@fs.fed.us	Chippewa National Forest 200 Ash Avenue Cass Lake, MN 56633
59	VA	VISN 23 Regional Office http://www.visn23.med.va.gov/	Peter Yakowicz	peter.yakowicz@va.gov	Building 9, Second Floor 5445 Minnehaha Avenue Minneapolis, MN 55417
60	VA	Medical Center-Minneapolis http://www1.va.gov/minneapolis/	Jim McDavitt	james.mcdavitt@va.gov	708 South 3rd Street Suite 215E Minneapolis, MN 55415
61	VA	Medical Center-St. Cloud http://www.stcloud.va.gov/	Wendy Hoeschen	wendy.hoeschen@va.gov	4801 Veterans Drive St. Cloud, MN 56303
MISSOURI					
62	SBA	www.sba.gov/mo	Kathy DeVoe	kathy.devoy@sba.gov	Kansas City District Office 1000 Walnut, Suite 500 Kansas City, MO 64106
63	SBA	www.sba.gov/mo	Maureen E. Brinkley	maureen.brinkley@sba.gov	St. Louis District Office 200 North Broadway, Suite 1500 St. Louis, MO 63102
64	PTAC	Heartland PTAC HQ Southern MO http://www.heartlandptac.org	Terri Bennett – Program Manager	Bennett-T@mssu.edu	3950 Newman Road Joplin, MO 64801-1512
65	PTAC	Eastern Region http://www.missouribusiness.net/ptac/centers.asp	Jean Pollard	pollardj@missouri.edu	100 N. Tucker, Suite 530 St. Louis, MO 63101
66	PTAC	Central Region MO PTAC Columbia	Bill Stuby – Subcenter Director	stubyb@missouri.edu	W1026 Lafferre Hall Columbia, MO 65211
67	PTAC	MO PTAC Rolla/Springfield	Mary Love – Subcenter Director	lovema@mst.edu	901 S. National Springfield, MO 65897

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

	Agency/Website (click name for website)	Name	Email	Address
68	PTAC www.missouribusiness.net/ptac/	Morris Hudson	HUDSONM@missouri.edu	University of Missouri-Columbia 410 S. Sixth Street 200 Engineering North Columbia, MO 65211
69	PTAC MO PTAC St. Louis	Joseph Frank, Procurement Counselor	frankjo@missouri.edu	100 N. Tucker, Ste. 530, St. Louis MO 63101
70	PTAC MO PTAC St. Louis	Jean Pollard, Procurement Counselor	pollardj@missouri.edu	315 Lemay Ferry Rd., St. Louis MO 63125
71	PTAC MO PTAC West Plains	Willis Mushrush, Procurement Counselor	mushrushw@missouri.edu	217 South Aid Avenue, West Plains MO 65775
72	PTAC MO PTAC Kansas City	Donna Leonard, Director	leonardd@umkc.edu	4747 Troost, Ste. 105, Kansas City MO 64110
73	DOC National Weather Service (NOAA) http://www.nws.noaa.gov/	Sharon L. Walker	sharon.walker@noaa.gov	601 East 12th Street, Room 1756 Kansas City, MO 64106
74	DOC National Weather Service (NOAA) http://www.nws.noaa.gov/	Carey Marlow	carey.m.marlow@noaa.gov	505 W Highway EE Springfield, MO 65802
75	DOD Naval Reserve Readiness Center http://www.marforres.usmc.mil/Units/MO.asp	Glen Brown	glenbrown@navy.mil	10810 Lambert International Blvd. Bridgeton, MO 63044-2314
76	DOD USPFO (National Guard) http://www.moquard.com/	Lt. Roger Bodenschat	roger.bodenschatz@mo.ngb.army.mil	7101 Military Circle Jefferson City, MO 65101
77	DOD US Air Force- Whiteman AFB http://www.whiteman.af.mil/	William Krause	william.krause@whiteman.af.mil	727 Second Street, Suite 124A Whiteman AFB, MO 65305
78	DOD US Army - Ft. Leonard Wood http://www.wood.army.mil/wood_cms/	Don Lawson	lawsond@wood.army.mil	PO Box 140 Ft. Leonard Wood, MO 65473
79	DOD Marine Corps Regional Contracting Office Midwest http://www.donhq.navy.mil/OSBP/activities/downloads/Marine-Corps.pdf	Sandra Brackney	Sandra.brackney@usmc.mil	15430 Andrews Road Kansas City, MO 64147-1208
80	DOD US Corps of Engineers- St. Louis District http://www.mvs.usace.army.mil/ct/ct.htm	Glenn Chatman	glenn.l.chatman@usace.army.mil	Corps of Engineers 1222 Spruce Street St. Louis, Missouri 63103-2833
81	DOD US Corps of Engineers- St. Louis District http://www.mvs.usace.army.mil/ct/ct.htm	Karen Fountain	karen.fountain@usace.army.mil	Corps of Engineers 1222 Spruce Street St. Louis, Missouri 63103-2833

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

		Agency/Website (click name for website)	Name	Email	Address
82	DOD	US Corps of Engineers-Kansas City District http://www.nwk.usace.army.mil/contract/sadbu.htm	Arthur Saulsberry	aurthur.e.saulsberry@usace.army.mil	601 E 12th Street Kansas City, Mo 64106
83	DOD	St. Louis DCMC- Defense Contracting http://www.acq.osd.mil/osbp/sbir/solicitations/sttr02/pdf/refe02.pdf	Ronald T. Nave	rnave@dcmdw.dcma.mil	1222 Spruce Street St. Louis, MO 63103
84	DOD	National Geospatial Intelligence Agency (NGA) https://www1.nga.mil/Pages/Default.aspx	Kathleen Allen	kathleen.d.allen@nga.mil	3200 South Second Street St. Louis, Mo 63118
85	DOD	National Geospatial Intelligence Agency (NGA) https://www1.nga.mil/Pages/Default.aspx	Karen Corder Debra Neustadt Dottie Buechele	karen.c.corder@nga.mil debra.a.neustadt@nga.mil	Mail stop: L-13 3838 Vogel Road Arnold, MO 63010
86	DOI	National Parks Service Jefferson National Expansion Memorial http://www.nps.gov/jeff/contacts.htm	Scott Strout	scott_strout@sba.gov	11 North 4th Street St. Louis, Missouri 63102
87	DOI	US Fish and Wildlife Services -Ecological Services Office http://www.fws.gov/midwest/ColumbiaES/	Charlie Scott	columbiaES@fws.gov	101 Park DeVille Drive, Suite A Columbia, MO 65203
88	DOJ	Federal Bureau of Prisons Medical Center for Federal Prisons http://www.bop.gov/DataSource/execute/dsFacilityAddressLoc?start=y&facilityCode=spg	Debbie Roberts	d3benett@bop.gov	Medical Center for federal Prisoners 1900 West Sunshine Street Springfield, MO 65807
89	EPA	Environmental Protection Agency Region 7 http://www.epa.gov/region7/index.htm	Chester Stovall	stovall.chester@epa.gov	726 Minnesota Avenue Kansas City, KS 66101
90	GSA	Public Building Services/ St. Louis East http://www.gsa.gov/r6smallbusiness	Charlie Meyer	charlie.meyer@gsa.gov	Director of Property Management Room 1.300 1222 Spruce Street St. Louis, MO 63103
91	GSA	Public Building Services/ St. Louis West http://www.gsa.gov/r6smallbusiness	Patricia Pelikan	Patty.Pelikan@gsa.gov	St. Louis West Field Office (6PFW) 9700 Page Blvd, Room 2001 Overland, MO 63132-1547
92	GSA	Public Building Services/ Kansas City South http://www.gsa.gov/r6smallbusiness		http://www.gsa.gov/Portal/gsa/ep/conten	Building 50 1500 E Bannister Rd Kansas City, MO 64131
93	GSA	Public Building Services/ Kansas City North http://www.gsa.gov/r6smallbusiness	Larry Harkrader	Larry.Harkrader@gsa.gov	601 E. 12th Street Room N104 Kansas City, MO 64106
94	GSA	Public Building Service/ Kansas City South http://www.gsa.gov/	Roger Haynes	roger.haynes@gsa.gov	1500 E Bannister Rd, Bldg. 50 Kansas City, MO 64131-3009

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

		Agency/Website (click name for website)	Name	Email	Address
95	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Tim Benoit	tim.benoit@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
96	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Thomas F. Brown	thomasf.brown@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
97	GSA	Small Business Support http://www.gsa.gov/r6smallbusiness	all inquires	business.counseling@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009
98	NARA	Truman Library http://www.trumanlibrary.org/	Judy Kreher	judy.kreher@nara.gov	500 W. US Hwy 24 Independence MO 64050
99	USDA	Agricultural Research Services http://www.ars.usda.gov/main/site_main.htm?modecode=36-25-30-00	Karen Reddick	karen.reddick@ars.usda.gov	403 Vandiver Drive, Suite D Columbia, MO 65202
100	USDA	Kansas City Commodities Office http://www.da.usda.gov/procurement/business/directories.htm#fsa	Ms. Betty Kunkel	Betty.Kunkel@kcc.usda.gov	Kansas City Commodities Office 6501 Beacon Drive Kansas City, MO 64133
101	USDA	Farm Service Agency http://www.fsa.usda.gov/FSA/stateoffapp?mystate=mo&area=home&subject=landing&topic=landing	Tara Harmon	tara.harmon@mo.usda.gov	Missouri Farm Service Agency Parkade Center Suite 225 601 Business Loop 70 West Columbia, MO 65203
102	USDA	FSA Kansas City Acquisition Branch http://www.fsa.usda.gov/FSA/webapp?area=about&subject=landing&topic=sao-dm-am	Pamela Wellons	pamela.wellons@kcc.usda.gov	6501 Beacon Drive Kansas City, MO 64133-4676
103	USDA	Forest Service http://www.fs.fed.us/r9/forests/marktwain/	Anita Young	ayoung@fs.fed.us	Mark Twain National Forest 401 Fairgrounds Road Rolla, MO 65401
104	USDA	Natural Resource Conservation Service http://www.mo.nrcs.usda.gov/technical/contracts.html	Harold L. Deckerd	harold.deckerd@mo.usda.gov	USDA-NRCS Parkade Center, Suite 250 601 Business Loop 70 West Columbia, MO 65203
105	USDA	Rural Development Office http://www.rurdev.usda.gov/MO/	Lue Lockridge-Lane	lue.lockridge-lane@mo.usda.gov	601 Business Loop 70 West Parkade Center, Suite 235 Columbia, MO 65203
106	VA	John J Pershing VA Medical Center www.poplarbluff.va.gov/	Janice K. Vernon	vernon_j@forum.va.gov	1500 N. Westwood Blvd Poplar Bluff Mo. 63901

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

		Agency/Website (click name for website)	Name	Email	Address
107	VA	Kansas City VA Medical Center http://www.kansascity.va.gov/	Constance Webb	constance.webb@va.gov	4801 E Linwood Blvd Kansas City MO 64128
108	VA	VA Medical Center Jefferson Barracks Division www.stlouis.va.gov/	Colleen Stern	colleen.stern@va.gov	1 Jefferson Barracks Dr. St. Louis, MO 63125
109	VA	VA Medical Center John Cochran http://www.stlouis.va.gov/	Colleen Stern	colleen.stern@va.gov	915 North Grand St. Louis, MO 63106
NEBRASKA					
110	SBA	http://www.sba.gov/ne	Kathleen Piper	Kathleen.Piper@sba.gov	10675 Bedford Ave., Suite 100 Omaha, NE 68134
111	PTAC	http://ptac.unomaha.edu	Andy Alexander	alalexander@mail.unomaha.edu	UNO NBDC/PTAC 6001 Dodge St, RH-308D Omaha, NE 68182-0072
112	DOD	Offutt Air Force Base http://www.offutt.af.mil/units/55cons/index.asp	Mike Hall	Mike.Hall@offutt.af.mil	55 CONS/CCD 101 Washington Sq Offutt AFB, NE 68113
113	DOD	USPFO (National Guard) http://www.nationalguardcontracting.org/ebs/advertise_dsolicitations.asp	Randall Hansen	randall.l.hansen@us.army.mil	1234 Military Rod Lincoln, NE 68508-1092
114	DOD	US Corps of Engineers-Omaha District https://www.nwo.usace.army.mil/	Hubert J. Carter, Jr.	hubert.j.carter.jr@nwo02.usace.army.mil	215 North 17th Street Omaha, NE 68102
115	DOI	Bureau of Reclamation http://www.usbr.gov/gp/nkao/	Aaron Thompson	athompson@gp.usbr.gov	Federal Building, 203 West 2nd Street Grand Island NE 68801-5907
116	DOI	National Park Service http://www.nps.gov/legacy/business.htm	Debra Imhoff	debra_imhoff@nps.gov	NPS Midwest Regional Office 601 Riverfront Dr Omaha, NE 68102
117	DOI	National Park Service http://www.nps.gov/legacy/business.htm	Kenneth Spohn	kenneth_spohn@nps.gov	Midwest Region MABO Office 601 Riverfront Drive Omaha, NE 68102
118	DOI	National Park Service - Midwest Archeological Center www.nps.gov/mwac	Linda Clarke	Linda_Clarke@nps.gov	Midwest Archeological Center Fed Bldg. Room 474 100 Centennial Mall North Lincoln, NE 68508-3803
119	DOI	US Fish and Wildlife Services http://www.fws.gov/fortniobrara/	Gary D. Coleman	FortNiobrara@fws.gov	Ft. Niobrara-Valentine NWR Com Hidden Timber Route Valentine, NE 69201

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10/27/2011

	Agency/Website (click name for website)		Name	Email	Address	
120	GSA	Public Building Service http://www.gsa.gov	Maryann Kosmicki	maryann.kosmicki@gsa.gov	Nebraska Field Office (6PSO) South 18th Plaza Suite C31 Omaha, NE 68102-0000	111
121	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Tim Benoit	tim.benoit@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009	
122	GSA	Federal Acquisition Service (Purchases Products and Services) http://www.gsa.gov	Thomas F. Brown	thomasf.brown@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009	
123	GSA	Small Business Support http://www.gsa.gov/r6smallbusiness	all inquires	business.counseling@gsa.gov	1500 E Bannister Rd Kansas City, MO 64131-3009	
124	OSHA	http://www.osha.gov	Ben Bare	bare.ben@dol.gov	OSHA - Omaha Area Office, 444 Regency Parkway Drive, Suite 303, Omaha, NE 68114	
125	USDA	Agricultural Research Service Roman L. Hruska U.S. Meat Animal Research Center http://www.ars.usda.gov/main/site_main.htm?modecode=54-38-00-00	Shannon Koepke	shannon.koepke@ars.usda.gov	Bldg. 1, State Spur 18D P.O. Box 166 Clay Center, NE 68933	
126	USDA	Forest Service http://www.fs.fed.us/r2/nebraska/	Sherry Clark	sclark01@fs.fed.us	Nebraska National Forest 125 N. Main St Chadron, NE 69337	
127	USDA	Natural Resource Conservation Service http://www.ne.nrcs.usda.gov/	Tim Bottoms	Timothy.Bottoms@ne.usda.gov	100 Centennial Mall North Room 152 Lincoln, NE 68508	
128	USDA	Rural Development Office http://www.rurdev.usda.gov/ne/index.htm	Valora M. Brandt	valora.brandt@ne.usda.gov	100 Centennial Mall North Room 308 Lincoln, NE 68508	
129	VA	Omaha Medical Center http://www.visn23.med.va.gov/NWIHCS/index.asp	Stephen Solsky	stephen.solsky@va.gov	4101 Woolworth Ave Omaha, NE 68105	
NORTH DAKOTA						
130	SBA	http://www.sba.gov/nd	Tom Linnertz	Thomas.Linnertz@sba.gov	657 2nd Ave N., Room 218 Fargo, ND 58108	
131	PTAC	http://www.impactfdn.org/businesses/ImpactProcurementAssistanceCenter.aspx	Nathan Berseth	nathanberseth@impactfdn.org	Impact Foundation Procurement Assistance Center 4152 30th Ave S., Suite 102 Fargo, ND 58104-8403	

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

	Agency/Website (click name for website)		Name	Email	Address
132	DOD	Grand Forks Air Force Base http://public.grandforks.af.mil/	Graham Pritchett	graham.pritchett@grandforks.af.mil	319 CONS/LGCD 575 Tuskegee Airman Blvd Grand Forks AFB, ND 58205-6436
133	DOD	Minot Air Force Base http://www.minot.af.mil/	Dwight Slotto	Dwight.slotto@minot.af.mil	5th Contracting Squadron 211 Missile Ave Minot AFB, ND 58705
134	DOD	Air National Guard	Brit D. Stevens	brit.stevens@ang.af.mil	119 WG / MSG / MSC 32nd Ave. N. Fargo ND 1400 58102-1051
135	DOD	USPFO (National Guard) http://www.nationalguardcontracting.org/ebs/advertise_dsolicitations.asp	Michael Lowe	michael.lowe1@us.army.mil	PO Box 5511 Bismarck, ND 58506-5511
138	DOI	MWR NEKOTA MABO http://www.nps.gov/state/nd/	Debra Imhoff	debra_imhoff@nps.gov	National Park Service, Midwest Region, NEKOTA MABO 24290 Doane Mountain Road Keystone, SD 57751
139	GSA	Public Buildings Service http://www.gsa.gov	Bryan Sayler	bryan.sayler@gsa.gov	657 2nd Ave N., Room 348 Fargo, ND 58102
140	USDA	Agricultural Research Services Grand Forks Human Nutrition Research Center http://www.ars.usda.gov/main/site_main.htm?modecode=54-50-00-00	Gary Sagstuen	Gary.Sagstuen@ars.usda.gov	Grand Forks Human Nutrition Research Center 2420 2nd Ave STOP 9034 Grand Forks, ND 58202
141	USDA	Agricultural Research Services Northern Plains Research Lab http://www.ars.usda.gov/main/site_main.htm?modecode=54-45-00-00	Jeremy Will	jeremy.will@ars.usda.gov	Northern Plains Research Lab 1701 10th Ave SW Madan, ND 58554-0459
142	USDA	National Resource Conservation Service http://www.nd.nrcs.usda.gov/	Paul Heinle	paul.heinle@nd.usda.gov	220 E. Rosser Ave., Room 278, Federal Building Bismarck, ND 58501
143	USDA	National Resource Conservation Service (Same web address as cell 81B)	Pamela Schell	pam.schell@nd.usda.gov	220 E. Rosser Ave., Room 278, Federal Building Bismarck, ND 58501
144	USDA	National Resource Conservation Service	Linda K. McArthur	linda.mcarthur@nd.usda.gov	P.O. Box 1458 E. Rosser Ave, Rm 210 Bismarck, ND 58502 220
145	USDA	Rural Development http://www.rurdev.usda.gov/	Sandra Sipma	sandy.sipma@nd.usda.gov	220 E. Rosser Ave, Rm 210 Bismarck, ND 58502
146	VA	Fargo Medical Center http://www.fargo.va.gov/	Bill Kollitz	charles.kollitz@va.gov	2101 Elm St Fargo, ND 58102
SOUTH DAKOTA					

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

	Agency/Website (click name for website)		Name	Email	Address
147	SBA	http://www.sba.gov/sd	Michele Arends	michele.arends@sba.gov	2329 N Career Ave, Suite 105 Sioux Falls, SD 57107
148	SBA	http://www.sba.gov/sd	Lisa Claassen	lisa.claassen@sba.gov	2329 N Career Ave, Suite 105 Sioux Falls, SD 57107
149	PTAC	http://www.usd.edu/business/south-dakota-small-business-development-center/ptac.cfm	Kareen Dougherty	kareen.dougherty@usd.edu	University of South Dakota 414 Clark St Vermillion, SD 57069-2390
150	DOD	Ellsworth Air Force Base http://www.ellsworth.af.mil/library/factsheets/factsheet.asp?id=3737	Bernard Clemens	Bernard.Clemens@acc.af.mil	28th Contracting Squadron/LGC 1000 Ellsworth St, Ste 1200 Ellsworth AFB, SD 57706-4904
151	DOD	USPFO (National Guard)	Patricia Zolnowsky	pat.zolnowsky@us.army.mil	28th Contracting Squadron/LGC 1000 Ellsworth St, Ste 1200 Ellsworth AFB, SD 57706-4904
152	DOE	Huron Area Office http://www.wapa.gov/ugp/	Jim Dickey	dickey@wapa.gov	200 4th St, SW Huron, SD 57350
153	DOI	Bureau of Indian Affairs	Terri Cady	Terri.Cady@bia.gov	220 South Main Street Aberdeen, SD 57401
154	DOI	Bureau of Land Management http://www.blm.gov/mt/st/en.html	Marian Atkins	MT_South_Dakota_FO@blm.gov	310 Roundup St Belle Fourche, SD 57717-1698
155	DOI	National Parks Service National Monuments and Parks http://www.nps.gov/state/sd/	Kadra Martz	kadra_martz@nps.gov	Black Hills Contracting Mt. Rushmore Memorial 13000 Hwy 244, Bldg 31, Suite 1 Keystone, SD 57751
156	DOJ	Yankton Federal Prison Camp http://www.bop.gov/DataSource/execute/dsFacilityAddressLoc?start=y&facilityCode=yan	Pam True	ptrue@bop.gov	Federal Prison Camp 1016 Douglas Avenue Yankton, SD 57708
157	DOT	Federal Highway Administration http://www.fhwa.dot.gov/sddiv/sd-home.htm	Ron McMahon	Ron.McMahon@fhwa.dot.gov	116 E. Dakota, Suite A Pierre, SD 57501
158	GSA	Public Buildings Service http://www.gsa.gov	Brenda Kay Haar	brenda.haar@gsa.gov	515 9th St, Room 220 Rapid City, SD 57701
159	HHS	Indian Health Services http://www.ihs.gov/FacilitiesServices/AreaOffices/Aberdeen/	Curt Brewer	curt.brewer@ihs.gov	Aberdeen Area 115 4th Avenue Southeast Aberdeen, SD 57401
160	USDA	Forest Services http://www.fs.fed.us/r2/blackhills/projects/contracting/contracting.shtml#aap	Alfred A. Heinrich	alfredheinrich@fs.fed.us	Black Hills National Forest 1019 N. 5th St Custer, SD 57730-8214

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

10/27/2011

		Agency/Website (click name for website)	Name	Email	Address
161	USDA	National Resource Conservation Service http://www.sd.nrcs.usda.gov/	Sue Jones	sue.jones@sd.usda.gov	200 Fourth St SW, Room 203 Huron, SD 57350
162	USDA	Rural Development http://www.rurdev.usda.gov/sd/	Kathleen Waldron	kathy.waldron@sd.usda.gov	Federal Bldg., Room 210 200 4th St, SW Huron, SD 57350
163	VA	Fort Meade & Hot Springs Campus Medical Centers http://www.visn23.med.va.gov/BlackHills/index.asp	Joann Walker	Joann.Walker@va.gov	500 North 5 Street Hot Springs, SD 57747
164	VA	Sioux Falls Medical Center http://www.siouxfalls.va.gov/	Crystal Dobbins	Crystal.dobbins@va.gov	2501 W. 22nd St Sioux Falls, SD 57117
AGENCIES IN SURROUNDING STATES					
165	DOD	US Corps of Engineers-Rock Island http://www.mvr.usace.army.mil/	Doug Davis	Douglas.D.Davis@mvr02.usace.army.mil	1 Clock Tower Rd Rock Island, IL 61204
166	DOD	US Army Sustainment Command http://www.aschq.army.mil/	Steve Sullivan	steve.sullivan@us.army.mil	Office of Small Business Programs ATTN: AMSAS-SB Rock Island Arsenal Rock Island, IL, 61299-6500
167	DOD	US Army Sustainment Command http://www.aschq.army.mil/	Will Moscoso	william.a.moscoso@us.army.mil	Office of Small Business Programs ATTN: AMSAS-SB Rock Island Arsenal Rock Island, IL, 61299-6500
168	DOD	US Army Sustainment Command http://www.aschq.army.mil/	Dianne Wheeler	dianne.wheeler@us.army.mil	Office of Small Business Programs ATTN: AMSAS-SB Rock Island Arsenal Rock Island, IL, 61299-6500
169	DOD	US Air force Air Mobility Command http://www.afcea-scott.org/default.aspx?tab=8	Edwin Beussink	edwin.beussink@scott.af.mil	402 Scott Drive, Unit 2A2 Scott AFB, IL 62225
170	DOD	AMC Contracting Flight http://www.afcea-scott.org/default.aspx?tab=8	Jeannine Kinder	jeannine.kinder@scott.af.mil	402 Scott Drive, Unit 2A2 Scott AFB, IL 62225
171	DOD	Deputy for Small Business 375th Contracting Squadron http://www.afcea-scott.org/default.aspx?tab=8	Nick Weiss	Nicholas.Weiss@scott.af.mil	201 E. Winters Street, Bldg. 50 Scott AFB, IL 62225
172	DOD	Director of Small Business HQ US Transportation Command http://www.afcea-scott.org/default.aspx?tab=8	Michelle Mendez	michelle.mendez@ustranscom.mil	508 Scott Drive Scott AFB, IL 62225-5357
173	DOD	Small Business Specialist HQ US Transportation Command http://www.afcea-scott.org/default.aspx?tab=8	Deborah Crumity	smallbusiness@ustranscom.mil	508 Scott Drive Scott AFB, IL 62225-5357

"Federal contracting offices in IA, KS, MN, MO, NE, and SD - Contacts for small businesses"

		Agency/Website (click name for website)	Name	Email	Address
174	DOD	Director of Small Business Air Mobility Command (HQ AMC/SB) http://www.afcea-scott.org/default.aspx?tab=8	Edwin Beussink	Edwin.Beussink@scott.af.mil	402 Scott Drive Unit 2A2 Scott AFB, IL 62225 -5038
175	DOD	Director of Business Operations 375th Contracting Squadron (375 CONS/LGC) http://www.afcea-scott.org/default.aspx?tab=8	Nick Weiss	Nick.Weiss@scott.af.mil	201 E. Winters Street, Bldg. 50 Scott AFB, IL 62225-5015
176	DOD	Chief, Specialized Contracting Branch Air Mobility Command (HQ AMC/A7KQ) http://www.afcea-scott.org/default.aspx?tab=8	William Caffaro	William.Caffaro-02@scott.af.mil	402 Scott Drive Unit 2A2 Scott AFB, IL 62225-5038
177	DOD	Small and Disadvantaged Business Utilization Specialist Defense Information Technology Contracting Organization (DITCO) http://www.afcea-scott.org/default.aspx?tab=8	Brenda Leonard	DITCOsmallBusinessOffice@disa.mil Brenda.Leonard@disa.mil	2300 East Drive Scott AFB, IL 62225-5406
178	DOD	Acting Chief, SDDC Acquisition Center Army Surface Deployment and Distribution Center (SDDC) http://www.afcea-scott.org/default.aspx?tab=8	Valerie Lester	Valerie.A.Lester@us.army.mil	Scott AFB, IL 62225
179	DOD	US Air force Defense Information Technology Contracting http://www.afcea-scott.org/default.aspx?tab=8	Rodney DeaVault	deavaulr@scott.disa.mil	2300 East Drive Scott AFB, IL 62225
180	DOI	US Fish and Wildlife Service http://contracts.fws.gov/acqlink.html	Mae Marie Alarid	Mae_Alarid@fws.gov	CGS-Region 6 PO Box 25486, MS 60181 Denver, CO 80225
181	DOT	Federal Highway Administration http://www.dot.gov/ost/m60/busopven.htm	Brenda McGehee	brenda.mcgehee@fhwa.dot.gov	12300 West Dakota Ave. Suite 360 Lakewood, CO 80228
182	SBA	Procurement Technical Assistance Center http://www.iencconnect.com/ptac	Sheri Ericson	sheri.ericson@illinois.gov	Illinois Department of Commerce and Economic Opportunity 500 East Monroe Springfield, IL 62701
183	USDA	Agricultural Research Services http://www.mwa.ars.usda.gov/mwa/procurement/procurement.shtml	Rebecca Holzinger	becky.holzinger@ars.usda.gov	1815 N. University St Peoria, IL 61604
184	USDA	Agricultural Research Services http://www.ars.usda.gov/main/site_main.htm?modecode=54-30-00-00	Georgetta Stonewall	georgetta.stonewall@ars.usda.gov	1815 N. University St Peoria, IL 61604
185	USDA	Agricultural Research Services http://www.ars.usda.gov/main/site_main.htm?modecode=54-30-00-00	Connie Williams	Connie.Williams@ars.usda.gov	1815 N. University St Peoria, IL 61604

	Agency/Website (click name for website)		Name	Email	Address
186	USDA	Agricultural Research Services http://www.ars.usda.gov/main/site_main.htm?modeco de=54-30-00-00	Mark Volk	mark.volk@ars.usda.gov	1815 N. University St Peoria, IL 61604
187	USDA	Agricultural Research Services http://www.usda.gov/da/smallbus/	James Wiltse	James.Wiltse@ars.usda.gov	2150 Centre Ave., Bldg D Suite 310 Ft. Collins, CO 80526-8119
188	USDA	Forest Services http://www.usda.gov/da/smallbus/	Jim Halloway	jehalloway@fs.fed.us	740 Simms St Lakewood, CO 80225
189	USDA	Forest Services http://www.fs.fed.us/r9/	Teresa Corse	teresacorse@fs.fed.us	310 W. Wisconsin Avenue Milwaukee, WI 53202
190	USDA	Agricultural Research Services http://www.ars.usda.gov/main/site_main.htm?modeco de=54-30-00-00	Terry Krutz	terry.krutz@ars.usda.gov	141 Experiment Station Road Stoneville, MS 38776

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PH: (515) 284-4043							
FX: (515) 284-4880							
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FX: (816) 926-5122							
PH: (816) 823-2009							
FX: (816) 926-5122							
PH: (816) 926-7203							
FX: (816) 823-1167							
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FX: (515) 337-7247							
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PH: (417) 625-9538 FX: (417) 625-3090							
PH: (316) 268-4419 FX: (316) 219-6219							
PH: (316) 759-3275 FX: (316) 759-4507							
PH: (913) 684-1626 FX: (913) 684-3858							
PH: (785) 239-9887 FX: (785) 239-1061							
PH: (785) 274-1211 FX: (785) 274-1642							
PH: (316) 299-7218 FX: (316) 299-7304							
PH: (913) 551-1049 FX: (913) 551-1074							
PH: (913) 551-7549 FX: (913) 551-7003							
PH: (785) 295-2500 FX: Fax: (785) 295-2545							

Phone/Fax							
PH: (816) 926-5548 FX: (816) 926-5122							
PH: (816) 823-2009 FX: (816) 926-5122							
PH: (816) 926-7203 FX: (816) 823-1167							
PH: (785) 263-6700 FX: (785) 263-6715							
PH: (785) 776-2739 FX: (785) 776-2792							
PH: (785) 539-3531 FX: (785) 537-9659							
PH: (620) 697-4621 FX: (620) 697-4340							
PH: (785) 823-4505							
PH: (785) 271-2706 FX: (785) 271-2708							
PH: (316) 634-3022 FX: (316) 634-3002							
PH: (785) 350-3111 EXT. 53032							
PH: (785) 350-3111 EXT. 53032							

Phone/Fax							
PH: (913) 758-6407 FX: (913) 758- 6495							
PH: (612) 370-2314 FX: (202) 481-4968							
PH: (612) 259-6565 FX: (612) 317-1002							
PH: (651) 290-5409							
PH: (612) 713-1432 FX: (612) 713-1425							
PH: (612) 713-5205 FX: (612) 713-5151							
PH: (651) 647-0442 ext 114 FX: (651) 917-0504							
PH: (651) 291-6123 FX: (651) 291-6000							
PH: (612) 725-3018 FX: (612) 725-3817							
PH: 218.444.0477 FX: 218.444.0484							
PH: (612) 336-3225 FX: (612) 336-3550							
PH: (218) 626-4353 FX: (218) 626-4396							

Phone/Fax							
PH: (651) 602-7785 FX: (651) 602-7824							
PH (651-649-5047 FX: (651-649-5055							
PH: 320-589-3411 FX: 320-589-3787							
PH: (218) 335-8695 FX: (218) 626-4397							
PH: (612) 725-1968 FX: (612) 467-5967							
PH: (612) 344-2172 FX: (612) 467-2072							
PH: (320) 255-6307 FX: (320) 255-6341							
PH: (816) 426-4916 FX: (202) 481-2895							
PH: (314) 539-6600 FX: (314) 539-3785							
PH: (417) 625-3049							
PH: (314) 621-7280							
PH: (573) 882-9398							
PH: (417) 836-5680							

Phone/Fax						
PH: (573) 882-3597 FX: (573) 884-4297						
PH: (314) 621-3888 FX: (314) 621-9871						
PH: (314) 631-5327						
PH: (417) 256-2391 FX: (417) 256-8569						
PH: (816) 235-2947 FX: (816) 235-2947						
PH: (816) 426-7470 FX: (816) 274-6983						
PH: (816) 426- 7460 FX: (816) 274- 6923						
PH: (314) 263-6204 FX: (314) 263-6362						
PH: (573) 638-9707 FX: (573) 638-9619						
PH: (660) 687-3641 FX: (660) 687-5418						
PH: (573) 596-0264 FX: (573) 596-0267						
PH: (816) 843-3710 FX: (816) 843-3730						
PH: (314) 331-8513 FX: (314) 331-8770						
PH: (314) 331-8770 FX: (314) 331-8517						

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PH: (816) 389-3927 FX: (816) 426-2730						
PH: (314) 331-5542 FX: (314) 331-5800						
PH: (314) 676- 0198 FX: (314) 676- 3010						
PH: K (314) 676-0185 D (314) 676-0184 D (314) 676-0202 FX: (314) 676- 3010						
PH: (314) 655-1681 FX: (314) 655-1641						
PH: (573)-234-2132 FX: (573)- 234-2181						
PH: (417) 837-1700 FX: (417) 837-1751						
PH: (913) 551-7549 FX: (913) 551-7003						
PH: (314) 263-3001 x227 FX: (314) 263-9099						
PH: (314) 538-4985 FX: (314) 539-7120						
PH:(816) 926-7323 FX: (816) 926-1839						
PH:(816) 426-3963 FX: (816) 426-6653						
PH: (816) 823-2205 FX: (816) 926-1839						

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PH: (816) 926-5548 FX: (816) 926-5122						
PH: (816) 823-2009 FX: (816) 926-5122						
PH: (816) 926-7203 FX: (816) 823-1167						
PH: (816) 268-8216 FX: (816) 268-8295						
PH: (816) 926-3295 FX: (816) 823-4034						
PH: (816) 926-6301 FX: (816) 823-4034						
PH: (573) 876-0925 FX: (573) 876-0935						
Phone: 816-926-6084 Fax: 816-627-0717						
PH: (573) 364-4621 FX: (573) 364-6844						
PH: (573) 876-0912 FX: (573) 876-0914						
PH: (573) 876-9333 FX: (573) 876-0970						
PH: (573) 778-4230 FX: (573) 778-4229						

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PH: (816) 922-2052						
PH: (314) 894-6599 FX: (314) 894-5761						
PH: (314) 894-6599 FX: (314) 894-5761						
PH: (402) 221-7205 FX: (402) 221-3680						
PH: (402) 554-6253 FX: (402) 554-6260						
PH: 402-294-5426 FX: 402-294-4069						
PH: 402-309-7540 FX: 402-309-7539						
PH: (402) 221-4110 FX: (402) 221-4530						
PH: (308) 389-4622 FX: (308) 389-4780						
PH: (402) 661-1606 FX: (402) 661-1985						
PH: (402) 661-1658 FX: (402) 661-1659						
PH: (402) 437-5392 x103 FX: (402) 437-5098						
PH: (402) 376-3789						

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PH: (402) 221-4725 FX: (402) 221-4309							
PH: (816) 926-5548 FX: (816) 926-5122							
PH: (816) 823-2009 FX: (816) 926-5122							
PH: (816) 926-7203 FX: (816) 823-1167							
PH: (402) 553-0171 (800) 642-8963 FX: (402) 551-1288							
PH: (402) 762-4285 FX: (402) 762-4148							
PH: (308) 432-0300 FX: (308) 432-0309							
PH: (402) 437-4092 FX: (402) 437-5327							
PH: (402) 437-5553 FX: (402) 437-5408							
PH: (402) 346-8800							
PH: (701) 239-5131 x 215 FX: (202) 481-5852							
PH: (701) 356-2662 FX: (701) 277-0408							

Phone/Fax							
PH: (701) 747-5256 FX: (701) 747-4215							
PH: (701) 723-4188 FX: (701) 723-4173							
PH: (701) 451-2331 FX: (701) 451-2334							
PH: (701) 333-2226 FX: (701) 333-2230							
PH: (402) 661-1606 FX: (402) 661-1607							
PH: (701) 239-5453 FX: (701) 239-5290							
PH: (701) 795-8469 FX: (701) 795-8395							
PH: (701) 667-3014 FX: (701) 667-3054							
PH: (701) 530-2041 FX: (701) 530-2109							
PH: (701) 530-2014 FX: (701) 530-2109							
PH: (701) 530-2010 (701) 520-2109	FX:						
PH: (701) 530-2055 (701) 530-2111	FX:						
PH: (701) 239-3796 FX: (701) 239-3790							

Phone/Fax							
PH: (605) 330-4243 ext. 11 FX: (605) 330-4215 PH: (605) 330-4243 ext. 47 FX: (605) 330-4215							
PH: (605) 367-5252 FX: (605) 677-5427							
PH: (605) 385-1717 FX: (605) 385-1726							
PH: (605) 737-6664 FX: (605) 737-6752 facsimile							
PH: (605) 353-2640 FX: (605) 353-2645							
PH: (605) 226-7363 FX: (605) 226-7741							
PH: (605) 892-7000 FX: (604) 892-7015							
PH: (605) 574-3130							
PH: (605) 668-1044 FX: (605) 668-1087							
PH: (605) 224-7326 ext. 3036							
PH: (605) 348-1706 ext. 12 FX: (605) 348-1756							
PH: (605) 226-7581 FX: (605) 226-7446							
PH: (605) 673-9355 FX: (605) 673-9350							

Phone/Fax							
PH: (605) 352-1213 FX: (605) 352-1270							
PH: (605) 352-1100							
PH: (605) 745-2070 FX: (605) 745-2831							
PH: (605) 333-6819 FX: (605) 333-6829							
PH: (309) 794-5661							
PH: (309) 782-5336 FX: (309) 782-6149							
PH: (309) 782-3404 FX: (309) 782-6149							
PH: (309) 782-7244 FX: (309) 782-6149							
PH: (618) 229-0401 FX: (618) 576-6668							
PH: (618) 256-9995 FX: (618) 256-2123							
PH: (618) 256-9322 FX: (618) 256-2649							
PH: (618) 220-7095 FX: (618) 229-9600							
PH: (618) 220-7042 FX: (618) 229-9600							

Phone/Fax
PH: (618) 229-0401
PH: (618) 256-9322
PH: (618) 256-9995
PH: (618) 229-9667
PH: (618) 220-5036
PH: (618) 229-9106 FX: (618) 229-9110
PH: (303) 236-4772 FX: (303) 236-4791
PH: (702) 963-3353 FX: (702) 963-3360
PH: (217) 524-0158
PH: (309) 681-6616 FX: (309) 681-6683
PH: (309)681-6624 FX: (309)681-6683
PH: (309)681-6118 FX: (309)681-6683

Phone/Fax
PH: (309)681-6618 FX: (309)681-6683
PH: (970) 492-7017 FX: (970) 492-7031
PH: (303) 275-5789 FX: (303) 275-5453
PH: (414) 426-0325 FX: (812) 824-3375
PH: (662) 686-5361 FX: (662) 686-5468

TRAINING – OUTREACH- NETWORKING OPPORTUNITIES

Activity	Location	Sponsor	Date
Federal Contracting and Business Opportunities 2011	Marriott Hotel Newark Liberty International	SAME-New Jersey Post	17 Nov 2011
Small Business Conference for Department of Defense	Gaylord National Resort & Convention Center, National Harbor, MD	SAME	28-30 Nov 2011



TRAINING – OUTREACH- NETWORKING OPPORTUNITIES

Series	Activity	Location	Sponsor	Date
M	SAME General Membership Meeting	TBA	SAME – Omaha Post https://www.sameomaha.org	2 nd Thursday 1130-1300
M	Federal Executive Association	Omaha Press Club	Omaha-Lincoln Federal Agencies	2 nd Thursday 1130-1300
M	Small Business Empowerment Breakfast	Regency Lodge Omaha, NE	SBA and Local Federal Agency	2 nd Friday 0700-8300
M	Veteran Business Owner Forum Breakfast	Regency Lodge Omaha Nebraska	PTAC - Nebraska Business Development Center	1 st Friday 0800-0900
M	Winning Federal Contract Workshop	SBA Nebraska District Office	SBA , City of Omaha, PTAC, Offutt AFB, Omaha District	3 rd Thursday 0730-0900

M: Monthly S: Scheduled

